Omnilife

Omnilife Insurance Company Limited Solvency and Financial Condition Report

Year ended 31 December 2019



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A. Summary

A.1. THE OMNILIFE BUSINESS

A.1.1. Company Overview

Omnilife Insurance Company Limited ('Omnilife' or 'the Company') is a privately owned, UK life insurance company.

At 31 December 2018, the Company was 91% owned by the Bahrain based Mediterranean and Gulf Insurance and Reinsurance Company B.S.C. ('MedGulf'), and the remaining 9% was owned by individual shareholders.

On 1 February 2019, 100% of the Company's shares were purchased by RGA Americas Reinsurance Company Ltd ('RGAA') which is part of Reinsurance Group of America ('RGA'). The ultimate parent company in the Group is Reinsurance Group of America, Incorporated ('RGA Inc'), whose corporate headquarters is located St. Louis, Missouri and is listed on the New York Stock Exchange (NYSE: RGA).

A.1.2. Lines of Business

Until 30 June 2019, the main market for Omnilife was the UK Group Risk market, providing employee benefit insurance to employers covering death and ill health of staff, with business conducted entirely through corporate IFAs and employee benefit consultants.

Omnilife was a niche provider in a highly concentrated market with a market share of just 1% in 2018. Significant investment and management focus would have been required to generate sustainable profitable growth in this market and, on 1 July 2019, following a strategic review, the Company announced its decision to withdraw from the UK Group Risk market through a managed run-off and renewal rights agreement.

Following the company's acquisition by RGA, the Board approved a new strategic objective to become a consolidator of closed UK life insurance blocks, working in conjunction with RGA.

The UK has a history of block acquisition and consolidation, often as a result of regulatory changes and structural changes, creating blocks of business which are outside of insurers' core strategies. Closed-book consolidators enable the existing insurers to release capital from non-core operations, as evidenced by a number of significant transfers of annuity liabilities since 2012. The pension scheme de-risking market also presents significant opportunities with more than £100bn of risk transferred to the insurance market since its inception via bulk annuities and longevity swaps.

Omnilife intends to leverage the relationships, experience and expertise of RGA to proactively pursue block acquisition opportunities in the UK market, generating sustainable profitability, whilst delivering excellent customer service for incoming policyholders. During 2019 the Company signed the first business transfer agreement for such an acquisition, which is expected to complete in 2020, subject to regulatory approval.

A.1.3. 2019 Performance

Gross premium income decreased to £16.1 million during 2019 (2018: £19.1 million), and Own Funds¹ decreased by £4.7 million to £13.3 million (2018: £18.0 million). Following a decrease in the Solvency Capital Requirement (SCR) during 2019 from £6.7 million to £3.9 million, the ratio of Own Funds to the SCR at 31 December 2019 was 337% (2018: 270%). The decrease in Own Funds during 2019 was caused by claim payments, an increase to the maintenance expense reserve and expense outgo which were only partly offset by Premium income and positive investment performance over the year.

Claim payments increased compared with 2019 due to higher volumes of death claims received. Omnilife's insurance portfolio remains relatively small, and therefore claims experience can be volatile. Omnilife manages this volatility by reinsuring a significant proportion of its insurance risks.

Operating expenses increased compared to 2018 driven by one off costs associated with: completing the acquisition by RGA and then integrating into the group; restructuring the business and operating model in line with the new strategy; and preparing for the first bulk acquisition.

A decline in both the Group Risk business and the individual investment business contributed to a decrease in Technical Provisions over the year. However this was more than offset by an increase to the maintenance expense reserve as it was necessary to provide for the run off costs of the existing business.



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¹ The term 'Own Funds' is used to describe the excess of the company's assets over its Technical Provisions on a Solvency II basis.

A.2. SYSTEM OF GOVERNANCE

A.2.1. Governance Overview

Omnilife's System of Governance is characterised by:

- an organisational structure with a clear allocation and segregation of responsibilities;
- corporate policies that define key principles and rules for operation;
- operating procedures that detail the activities and controls key individuals are expected to perform; and
- a regular governance effectiveness review.

A.2.2. Organisational Structure

Omnilife's high level organisational structure is set out in the diagram below, which includes the Board, the sub-committees of the Board, and the key functions of the business.



The appropriateness of Board members, senior management, and any individual overseeing key functions is assessed on an initial and ongoing basis via a robust 'fit and proper' framework.

The Internal Audit Function was outsourced to an external company until 29 November 2019; at which point a Head on Internal Audit was appointed from within the Company's parent group, RGA Inc. During 2019, the Investment Committee was discontinued with responsibility for investment strategy being covered directly by the Board and oversight of investment risk becoming a responsibility of the Audit and Risk Committee.

A.2.3. Risk Management

Omnilife manages its risks using a 'Three Lines of Defence' model, which is widely used across the UK life insurance industry. The 3 lines of defence within Omnilife are as follows:

- Active risk management the risk taking business units such as underwriting, marketing, and administration.
 All individuals that carry out a 'first line' activity or make decisions on behalf of Omnilife are responsible for managing the risks in relation to that activity or decision.
- Risk assurance the second line functions of risk management, actuarial and compliance provide oversight
 and assurance to the Board. They are also responsible for the provision of the policies and standards with
 which the first line must comply.
- Independent assurance the Audit and Risk Committee and the Nomination & Remuneration Committee, together with the internal and external audit functions, provide independent assurance to the Board regarding the risk management activity of the business.

Omnilife has appointed a Whistleblowing Champion to whom staff may, in confidence, raise concerns about possible improprieties in financial reporting or other matters.

Omnilife's Risk Management System is designed to assess, control, and monitor risks from all sources for the purpose of increasing value to all Omnilife's stakeholders. Risk management within Omnilife is a combination of 'top down' strategic planning and 'bottom up' risk assessment.



The Company's overall strategy and its 3-year business plan are set with reference to Omnilife's risk appetite, to ensure that the type and amount of risks to which Omnilife is exposed can be adequately managed and are in line with agreed preferences.

A.3. RISK PROFILE

The table below sets out the categories of risk to which Omnilife is exposed.

Risk Category	Primary Risk Exposures
Insurance	Omnilife is exposed to the risk that its overall claims experience is worse than expected. The nature of Omnilife's Group Risk business means that the Company is exposed to 'catastrophe risk', which is the risk of a single severe event triggering multiple claims, although this is reducing as the business runs off. Future block transfers of annuities will expose Omnilife to longevity risk, which is annuitants living longer than anticipated.
Market	Omnilife's primary market risks are: - currency risk which arises as a result of investing assets across a number of different currencies; to the extent that Omnilife holds more assets in a particular currency than is necessary to match its liabilities it will be exposed to movements in exchange rates; and - interest rate risk which arises because the value of certain assets that it holds (e.g. bonds) and the value of its insurance liabilities will change following a movement in interest rates.
Credit	Omnilife is exposed to the risk that one (or more) of the issuers of the non-government bonds that it holds or the banks in which it places money defaults and Omnilife is unable to fully recover the value of its investments. This risk increases where a substantial proportion of investments are held with a single counter-party. Similarly, Omnilife is exposed to the risk that its reinsurance counterparties do not or cannot pay their agreed share of the Company's insurance claims. Omnilife is also exposed to the risk of credit spreads of bonds widening which reduces the value of the bonds without a corresponding change in liabilities. There is also the risk of brokers or policyholders failing to pay premiums that are due and, to a negligible extent, from other outsourced activities.
Liquidity	Omnilife is exposed to the risk of not having enough liquidity to fund its everyday operations. Currently this is not a significant risk for Omnilife as it has a large amount of cash and liquid holdings but will become a significant risk as the Company receives bulk transfers of longer-term business.
Operational	Omnilife is exposed to a variety of operational risks which arise as a natural consequence of writing and managing insurance business, including: - the risk of failings or sub-standard service from outsourcing providers; and - the risk to data security and operational capabilities from cyber hacking and failures of IT hardware or software; and - the risk that expenses incurred in administering the business are higher than expected; and the risk of not completing preparations in time for bulk transfers.
Strategic	Omnilife's earnings or capital position may be affected by adverse business decisions or the improper or ineffective implementation of those decisions.
Other	Other risks to which Omnilife is exposed include: - the risk of suffering reputational damage which makes it more difficult for Omnilife to write new business.

Omnilife has specific written risk policies in respect of each of its material categories of risk exposure; these policies set out the process the Company will follow to identify, assess, mitigate, manage, and report risks.

Omnilife's exposure to insurance risk has been reducing during the second half of 2019 as the Group Risk business has been switching to other providers.



After the appointment of RGA Capital Limited and RGA Enterprise Services as Omnilife's investment managers in 2019, the Company has re-invested its bank deposits in bonds. That has greatly reduced the concentration risk through greater diversification but has led to an increase in interest rate and spread risks.

During 2019 the Company signed a business transfer agreement for the acquisition of a closed book of life insurance business, mostly annuities in payment, which is expected to complete in 2020, subject to regulatory approval. The risk profile of the Company will change significantly as a result of this acquisition and the Risk Appetite Statement has been updated to accommodate transfers of this type. However, as the first transfer has not yet completed, the scope of this report is focussed primarily on the existing business in force.

A.4. CURRENT SOLVENCY POSITION

Omnilife had financial assets after netting off current liabilities of £21.8 million at 31 December 2019 (2018: £25.3 million), mainly comprised of bonds (both government and corporate holdings), short-term deposits and cash. The value of the Reinsurance Asset contributed a further £4.0 million to the assets (2018: £5.7 million), which brings the total amount available to cover the Company's Technical Provisions and capital requirements to £25.8 million (2018: £31.0 million).

As at 31 December 2019, Omnilife's Technical Provisions were £12.5 million (2018: £13.0 million) and its Own Funds therefore amounted to £13.3 million (2018: £18.0 million). The Company's Solvency Capital Requirement, which represents the additional capital it must hold above Technical Provisions under EU insurance regulations, was £3.9 million (2018: £6.7 million).

The ratio of Own Funds to SCR at 31 December 2019 was 337% (2018: 270%). The increase in the solvency ratio during 2019 is due to the lower amount of SCR needed to support the business now that it has moved into run-off. Omnilife continues to have a significant margin over its target minimum solvency ratio of 150% (which is set out in its risk appetite statement).

A.5. OWN RISK & SOLVENCY ASSESSMENT

Omnilife carries out an Own Risk and Solvency Assessment ('ORSA') annually, and more frequently if required. The ORSA process is intended to identify, assess, monitor, manage and report on both short and long term risks and to determine the capital required to ensure that Omnilife can continue to meet its solvency requirements over its business planning period. In particular, the ORSA process connects the Company's Risk Management System with its risk exposures and its related economic capital needs, and incorporates:

- the Board's forward looking plans for the business;
- a consideration of the appropriateness of the Standard Formula assumptions; and
- continuing compliance with Solvency II regulatory requirements.

The 2019 ORSA was approved by the Board on 12 December 2019.



A.6. STATEMENT OF DIRECTORS' APPROVAL

Omnilife Insurance Company Limited

Approval by the Board of Directors of the Solvency and Financial Condition Report Financial period ended 31 December 2019

We certify that:

the Solvency and Financial Condition Report ('SFCR') has been properly prepared in all material respects in accordance with the PRA rules and Solvency II Regulations; and

we are satisfied that:

- (a) throughout the financial year in question, the insurer has complied in all material respects with the requirements of the PRA rules and Solvency II Regulations as applicable to the insurer; and
- (b) it is reasonable to believe that, at the date of the publication of the SFCR, the insurer has continued so to comply, and will continue so to comply in future.

By order of the Board

Jonathan Plumtree Chief Executive Officer

Date: 26 March 2020



A.7. BUSINESS AND EXTERNAL ENVIRONMENT

A.7.1. Summary Information

NAME	OMNILIFE INSURANCE COMPANY LIMITED ('OMNILIFE' OR 'THE COMPANY')
LEGAL FORM	UK LIFE INSURANCE COMPANY
SUPERVISORY AUTHORITY	PRUDENTIAL REGULATION AUTHORITY
	BANK OF ENGLAND
	20 MOORGATE
	LONDON
	EC2R 8AH
	RIC LEA (MANAGER – PRA INSURANCE SUPERVISION)
	FINANCIAL CONDUCT AUTHORITY
	12 ENDEAVOUR SQUARE
	LONDON
	E20 1JN
EXTERNAL AUDITOR	DELOITTE LLP
	1 NEW STREET SQUARE
	LONDON
	EC4A 3HQ
	ADAM ADDIS (AUDIT PARTNER)

The Omnilife Board of Directors has reviewed and approved the contents of the 2019 Solvency & Financial Condition Report.

A.7.2. Group Structure

Omnilife is a privately owned, UK life insurance company.

At 31 December 2018, the Company was91% owned by the Bahrain based Mediterranean and Gulf Insurance and Reinsurance Company B.S.C. ('MedGulf'), and the remaining 9% was owned by individual shareholders. Effective 1 February 2019, 100% of the share capital was purchased by RGA Americas Reinsurance Company Ltd, a company incorporated in Bermuda and a fully owned subsidiary of Reinsurance Group of America ('RGA'). The ultimate controlling party is Reinsurance Group of America Incorporated, a company incorporated in the State of Missouri and listed on the New York Stock Exchange (NYSE: RGA).

RGA is a global reinsurance group with operations in 26 different countries, serving multinational and domestic clients in more than 80 countries.

The relative size of Omnilife compared to RGA as a whole (measured by premium income) is shown in the table below.

GROSS WRITTEN PREMIUM				
2019				
OMNILIFE	\$22.4 MILLION			
RGA	\$12,2 BILLION			

A.7.3. Lines of Business

Up to 1 July 2019, Omnilife primarily sold Group Risk business; that is, it offered insurance on a group basis rather than to individual customers. It provided policies to businesses in the UK and overseas, with the UK business accounting for over 90% of premium income. Those policies were typically annually renewable with premium rates on renewal guaranteed, subject to certain conditions, for up to two or three years.



In the UK marketplace, Omnilife has underwritten standard group life and group critical illness contracts and has a small residual book of group income protection. Following Omnilife's decision to leave the Group Risk market, these policies are terminating as schemes switch to other providers.

In markets outside of the UK, Omnilife has some group life, including credit life schemes for banks, and group disability business. This business is in run off as the policies are not being renewed.

Omnilife has on its books a small number of overseas individual deposit administration ('IDA') policies, which have guaranteed maturity values, and some individual term assurances. Omnilife no longer writes this business and the portfolio is now in run off.

The following table summarises Omnilife's lines of business as at 31 December 2019.

LINE OF BUSINESS	TYPE OF PRODUCTS	COVER	COVER TERM	PREMIUM	BENEFIT PAYABLE	OTHER
UK GROUP LIFE	PROTECTION	SCHEME COVERS A DEFINED COLLECTION OF LIVES	SHORT-TERM	MOSTLY SINGLE PREMIUM SOME REGULAR PREMIUM	LUMP SUM BENEFIT, PAYABLE ON DEATH	TYPICALLY ANNUALLY RENEWABLE
UK GROUP DISABILITY	PROTECTION	SCHEME COVERS A DEFINED COLLECTION OF LIVES	SHORT-TERM	MOSTLY SINGLE PREMIUM SOME REGULAR PREMIUM	INCOME PROTECTION: RECURRING BENEFITS. PAYABLE ON INABILITY TO WORK, DUE TO ILLNESS OR DISABILITY, UNTIL RETURN TO WORK OR EARLIER RETIREMENT CRITICAL ILLNESS: LUMP SUM BENEFIT, PAYABLE ON INCIDENCE OF DEFINED CRITICAL ILLNESS2	TYPICALLY ANNUALLY RENEWABLE
OVERSEAS GROUP LIFE	PROTECTION	SCHEME COVERS A DEFINED COLLECTION OF LIVES	MAINLY SHORT-TERM SOME LONGER TERM BUSINESS (CREDIT LIFE)	MOSTLY SINGLE PREMIUM SOME REGULAR PREMIUM	LUMP SUM BENEFIT, PAYABLE ON DEATH	TYPICALLY ANNUALLY RENEWABLE
OVERSEAS GROUP DISABILITY	PROTECTION	SCHEME COVERS A DEFINED COLLECTION OF LIVES	SHORT-TERM	MOSTLY SINGLE PREMIUM SOME REGULAR PREMIUM	LUMP SUM BENEFIT, PAYABLE ON PERMANENT OR TEMPORARY TOTAL DISABILITY RECURRING BENEFITS PAYABLE ON INABILITY TO WORK, DUE TO ILLNESS OR DISABILITY, UNTIL RETURN TO WORK OR EARLIER RETIREMENT	TYPICALLY ANNUALLY RENEWABLE
OVERSEAS INDIVIDUAL SAVINGS	SAVINGS	POLICY COVERS AN INDIVIDUAL LIFE	MEDIUM TO LONG-TERM	REGULAR PREMIUM OR PAID-UP	BENEFIT PAYABLE ON DEATH, SURRENDER OR MATURITY GUARANTEED MINIMUM ON DEATH AND GUARANTEED MINIIMUM MATURITY BENEFIT FOR PREMIUM-PAYING POLICIES	
OVERSEAS INDIVIDUAL TERM ASSURANCE	PROTECTION	POLICY COVERS AN INDIVIDUAL LIFE	MEDIUM TO LONG-TERM	REGULAR PREMIUM	LUMP SUM BENEFIT, PAYABLE ON DEATH WITHIN POLICY TERM	



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 $^{^{2}}$ The specific critical illnesses covered under a contract are set out in each scheme's terms and conditions.

The table below illustrates the relative size of each of Omnilife's lines of business, in terms of Best Estimate Liabilities as at 31 December 2019 and written premium in 2019, with a comparison to the prior year.

	BEST ESTIMATE LIABILITIES (£ MILLION)3				WRITTEN PREMIUM (£ MILLION)⁴			N) ⁴
LINE OF BUSINESS	2019 GROSS	2019 NET	2018 GROSS	2018 NET	2019 GROSS	2019 NET	2018 GROSS	2018 NET
UK GROUP LIFE	3.9	1.1	5.8	1.6	15.6	6.3	17.0	6.9
UK GROUP DISABILITY	0.3	0.1	0.4	0.1	0.6	0.2	0.6	0.3
OVERSEAS GROUP LIFE	2.1	1.1	2.4	1.2	0.4	0.2	1.2	0.7
OVERSEAS GROUP DISABILITY	0.1	0.1	0.3	0.1	0.0	0.0	0.2	0.1
OVERSEAS INDIVIDUAL SAVINGS	1.9	1.9	2.8	2.8	0.1	0.1	0.1	0.1
OVERSEAS INDIVIDUAL TERM ASSURANCE	-0.1	-0.0	-0.2	-0.0	0.2	0.0	0.2	0.0
EXPENSE PROVISION	4.0	4.0	1.0	1.0	0.0	0.0	0.0	0.0
TOTAL	12.2	8.3	12.5	6.8	16.9	6.8	19.3	8.1

The annual premium for UK Group business reduced by 26% during 2019, which led to lower Best Estimate Liabilities at year-end. The decrease in the Overseas Individual Savings liabilities was caused primarily by surrenders and maturities during 2019, partly offset by foreign exchange movements.

The insurance liabilities of Omnilife are primarily US dollar and UK sterling denominated, together with some smaller liability amounts in other currencies. The following table shows Omnilife's Best Estimate Liabilities as at 31 December 2019 split by currency.

OURRENOISO	BEST ESTIMATE LIABILITIES (£ MILLION)					
CURRENCIES	2019 GROSS	2019 NET	2018 GROSS	2018 NET		
UK STERLING	8.2	5.3	7.4	3.0		
US DOLLAR	2.3	2.1	2.9	2.7		
BAHRAINI DINAR	1.7	0.9	1.6	0.8		
LEBANESE POUND	0.0	0.0	0.4	0.2		
SAUDI RIYAL	0.0	0.0	0.2	0.1		
OTHER	0.0	0.0	0.0	0.0		
TOTAL	12.2	8.3	12.5	6.8		

 $^{^{\}rm 4}$ Written premiums before reinsurance profit share rebates.



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³ Omnilife does not calculate the Solvency II Risk Margin at the level of individual lines of business, Best Estimate Liabilities have therefore been used above to compare the relative materiality of the different lines of business. The Risk Margin accounted for approximately 2% of the overall Solvency II Technical Provisions as at 31 December 2019.

A.7.4. Significant Business and External Events

New ownership and directors

On 1 February 2019, 100% of the Company's share capital was purchased by RGA. On the same date, the two Medgulf representative non-executive directors and one independent non-executive director resigned and were replaced with two RGA representative non-executive directors and a new executive director (who subsequently resigned on 12 December 2019 once the Company's integration into RGA was completed). The Board are recruiting another independent non-executive director with relevant longevity market experience to supplement its strong mix of skills and experience and help Omnilife execute its new strategy.

Credit rating

In 2019, following its acquisition by RGA, Omnilife's credit rating from S&P Global Ratings was upgraded from BB+ to A+ with a stable outlook to reflect the financial strength of the new parent, RGA and the Company's strategic role within the group.

Reinsurance

Prior to October 2019, all of Omnilife's outward reinsurance arrangements were with Gen Re. The reinsurance administration for the UK Group Risk business is with the London office of Gen Re, while administration of the overseas business is with the Cologne office. From October 2019, a small number of UK Group Risk policies no longer covered under the Gen Re arrangements, for example those passing the end of their rate guarantee period, are being reinsured 100% with RGA International Reinsurance Company dac.

UK economy

The ongoing low interest rate environment in the UK has adversely affected Omnilife's financial position in the following ways:

- increased the size of Omnilife's Technical Provisions in respect of maturity guarantees for IDA policies; and
- reduced the scope for Omnilife to earn profits from investments backing shorter-term Group Risk liabilities.

Currency movements

During 2018 the Company had significantly reduced the amount of Shareholders' funds held in US dollars, which reduced the impact of foreign exchange movements on the Company's financial performance. The balance of excess US dollars continued to be kept low at £0.9 million in 2019 (2018: £0.6 million).

Business Developments

During 2019 the Board disbanded the Investment Committee and passed its responsibilities to the Audit & Risk Committee and to the Board itself. This move followed the decision by the Board to appoint professional investment managers, RGA Capital Limited and RGA Enterprise Services.

On 1 July 2019, following a strategic review, the Company announced its decision to withdraw from the UK Group Risk market through a managed run-off and renewal rights agreement.

Following the company's acquisition by RGA, the Board approved a new strategic objective to become a consolidator of closed UK life insurance blocks.

During 2019 the Company signed a business transfer agreement for the first acquisition under its new consolidator strategy, which is expected to complete in 2020, subject to regulatory approval.

Brexit

Omnilife has considered the impact of the United Kingdom's proposed exit from the European Union on 31st January 2020 and concluded that there is a low risk of either operational disruption or material financial impact. Omnilife currently has a small number of policyholders in the European Union but has been reducing this exposure in preparation for Brexit by not offering renewal terms. The Company is in correspondence with relevant EU regulators regarding its approach to EU resident policyholders after Brexit.

In May 2019, Omnilife signed a business transfer agreement for the acquisition of a book of UK policies from the UK branch of an EU insurer, subject to regulatory approval. The Company is working with the local EU regulator and the PRA with the objective to complete the portfolio transfer before the end of the Brexit transition period on



31st December 2020. Despite strong project management disciplines, there is a risk that the process will not complete before the end of the Brexit transition period, which may lead to more onerous regulatory requirements under the post-Brexit regime.

The Company has discussed the exit from the European Union with its main suppliers in the UK and is comfortable that business can continue as usual beyond the end of the transition period.

A.7.5. Organisational Structure

Omnilife's Organisational Structure is shown below. A new operating model is being implemented to support the company's new strategy and appropriately balances the formation and ongoing development of a dedicated core team with the efficient utilisation of existing, proven RGA resources and selected outsourced services as the business grows. By the end of 2020 all Omnilife staff will be employed by RGA's service company with appropriate cross charges made for their costs.



- The Chair of the Board, Jim Jack, was appointed on 8 December 2017. Jim has been an independent Non-Executive Director ('NED') since 23 September 2014.
- Michelle Cracknell, an independent NED since 18 June 2015, was Chair of the Investment Committee throughout 2018 until it disbanded in 2019 and was appointed Chair of the Audit and Risk Committee on 17 September 2018. She will resign on 30th April 2020.
- Caroline Instance, an independent NED since 1 April 2015 was chair of the Nomination and Remuneration Committee throughout 2019.
- The Chief Executive Officer ('CEO'), Jonathan Plumtree, was appointed on 17 November 2017. As CEO he reports to the Board and to the RGA EMEA Head of Global Financial Solutions.
- Mark Hutchins held the role of Chief Risk Officer ('CRO') until 3 December 2019. Gary Finkelstein took over as CRO on 3 December 2019 and reports to the CEO and the Chair of the Audit and Risk Committee.
- Nathan Beverley was appointed as the Chief Financial Officer ('CFO') on 21 September 2018 and reports to the CEO and the Chair of the Audit and Risk Committee.
- Dan Martin was the Chief Compliance Officer ('CCO') and the Money Laundering Reporting Officer ('MLRO')
 until 30 September 2019, reporting into the CEO and the Chair of the Audit and Risk Committee for both of
 these roles. Bernie Goldberg took over as CCO and MLRO on 11 October 2019.
- The Chief Actuary role is outsourced to Nick Dumbreck at Milliman LLP ('Milliman'), who reports to the CEO and the Board.
- The Internal Audit Function was outsourced to Mazars LLP ('Mazars') until 29 November 2019, when the Company transferred the Internal Audit function internally to its parent group, RGA Inc. In consequence, Paul Smith became Head of the Internal Audit function. He reports to the Chair of the Audit and Risk Committee.
- The Company Secretary during 2019 was Richard Batey, who was appointed on 13 December 2017. Upon
 his retirement on 31 January 2020, the role of Company Secretary has been taken over by Waterstone
 Company Secretaries Ltd.
- The managers of the operational functions report directly to the CEO.



A.8. UNDERWRITING PERFORMANCE

A.8.1. Overall Underwriting Performance

The following table sets out Omnilife's underwriting performance for 2019 and 2018. The Underwriting Profit removes the impact of market and foreign exchange movements.

COMPONENT OF UNDERWRITING PERFORMANCE	2019 RESULT (£ MILLION))	2018 RESULT (£ MILLION)
GROSS WRITTEN PREMIUM	16.9	19.1
REINSURANCE WRITTEN PREMIUM	(10.1)	(10.7)
NET WRITTEN PREMIUM	6.8	8.4
GROSS CLAIMS	(17.4)	(11.0)
REINSURANCE RECOVERIES	13.1	8.5
NET CLAIMS	(4.3)	(2.5)
COMMISSION	(1.1)	(1.3)
MANAGEMENT EXPENSES	(6.2)	(4.5)
TOTAL EXPENSES *	(7.3)	(5.8)
MOVEMENT IN GROSS TECHNICAL PROVISIONS	0.5	(1.3)
MOVEMENT IN REINSURANCE ASSET	(1.7)	1.2
MOVEMENT IN NET TECHNICAL PROVISIONS **	(1.2)	(0.1)
UNDERWRITING PROFIT	(6.0)	0.0

^{*} Due to Omnilife's small size and given that all its activities are related solely to pursuing its insurance business, all expenses of the Company have been attributed to underwriting activities.

Omnilife made an underwriting loss of approximately £6.0 million over 2019 (2018: £0.0 million), the main components of this loss are as follows:

- Net premium income decreased £1.6 million to £6.8 million during 2019 (2018: £8.4 million). This was driven by the cessation of writing new Group business from 1st July 2019 and running off the existing business.
- Claim payments increased in 2019, with net claims increasing from £2.5 million to £4.3 million. There was
 also an increase in the loss ratio⁵ relative to 2018. The insurance portfolio remains relatively small and
 therefore claims experience is volatile. Omnilife attempts to manage this volatility through the use of
 reinsurance.
- Total expenses increased £1.5 million from £5.8 million in 2018 to £7.3 million in 2019. The increase was driven by restructuring expenses following the acquisition by RGA and the subsequent change in strategy.
- Net Technical provisions decreased £1.2 million in 2019 due to the run off of the existing business.



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^{**} Technical Provisions are reported gross of reinsurance under Solvency II, and the term 'Net Technical Provisions' has been used throughout this report to describe the value of Technical Provisions in excess of the value of the Reinsurance Asset.

 $^{^{\}mbox{\scriptsize 5}}$ The loss ratio is claims divided by written premium in the year.

A.8.2. Underwriting Performance by Line of Business

The following table sets out Omnilife's underwriting performance for 2019 split out by line of business.

LINE OF BUSINESS	2019 RESULT (£ MILLION)	2018 RESULT (£ MILLION)
UK GROUP LIFE	3.7	4.4
UK GROUP DISABILITY	0.2	0.6
OVERSEAS GROUP LIFE	0.2	0.5
OVERSEAS GROUP DISABILITY	0.1	0.2
OVERSEAS INDIVIDUAL	(0.0)	(0.1)
TOTAL EXPENSES	(7.3)	(5.8)
TOTAL NON-SEGMENTAL MOVEMENT IN PROVISIONS	(2.9)	0.2
TOTAL UNDERWRITING PROFIT	(6.0)	0.0

The underwriting results for each line of business in the above table does not include expenses and some smaller movements in technical provisions, which have been included at an aggregate level, consistent with the level at which these are monitored by the Company.

UK group life

The UK group life portfolio has reduced in size over 2019, with gross premium income of £15.6 million versus £17.0 million in the previous year. This was due to the closure to new business half way through the year.

Technical Provisions decreased by £1.9 million in 2019, primarily as a result of the existing business running off.

UK group disability

Although the UK group disability portfolio has reduced over 2019, the gross premium income of £0.6 million is unchanged from 2018 as 2018 was a year of growth in the portfolio.

Net claims of £0.1 million are also in line with 2018.

However, 2018 results benefitted from a release of Net Technical Provisions due to the termination of some income protection claims in payment, which was not repeated in 2019.

Overseas group life

The overseas group life portfolio has decreased over 2019, with gross premium income of £0.4 million versus £1.2 million in the previous year. This was due to new business being ceased and business run off.

There were £0.2 million net claims in 2019, compared to £0.0 million in 2018. In 2018, there had been a release of claims provision which more or less offset the claims booked in the that year and enhanced the underwriting result.

Overall, the value of Net Technical Provisions reduced by £0.1 million over 2019, to £1.1 million.

Overseas group disability

The underwriting performance for overseas group disability portfolio in 2019 is slightly below the performance in 2018 due to the reduced size of that business.

Overseas individual savings

Due to a high number of surrenders in the closed book of overseas individual savings (IDA) policies during 2019, the number of policies reduced over 2019 from 69 to 44 and Net Written Premium decreased from £0.2 million to £0.1 million.

Claims payments of £1.0 million in 2019 (2018: £0.2 million) arose from maturities and surrenders. There were no death or disability claims.

Net Technical Provisions reduced from £2.8 million to £1.9 million, due to the maturities and surrenders.

Overseas individual term assurance

The number of policies reduced from 23 to 18 due to lapses.



There were no claims in 2019 and the technical provisions for this line of business are heavily reinsured and so there were no material impacts to the Net Technical Provisions in the year.



A.9. INVESTMENT PERFORMANCE

A.9.1. Overall Investment Performance

COMPONENT OF INVESTMENT PERFORMANCE	2019 RESULT (£ MILLION)	2018 RESULT (£ MILLION)
INVESTMENT INCOME	0.3	0.2
INTEREST ON POLICY LOANS	0.0	0.0
UNREALISED GAINS / LOSSES	(0.1)	(0.0)
FOREIGN EXCHANGE GAINS / LOSSES	(0.0)	(0.0)
INVESTMENT EXPENSES *	(0.0)	0.0
NET INVESTMENT GAINS	0.2	0.2

^{*} Omnilife now outsources investment management to RGA. In total, investment expenses were £40,000.

Omnilife earned investment income during the year from:

- bond coupons and redemptions; and
- interest on short-term deposits and cash accounts.

Part of Omnilife's Own Funds (i.e. assets in excess of Technical Provisions) is held as US dollar deposits, the sterling value of which is subject to movements in the UK sterling / US dollar exchange rate.

Omnilife maintained the low amount of Own Funds held in US dollar during 2019. The foreign exchange gains / losses in the year were negligible.

A.9.2. Investment Performance by Asset Class

Omnilife's Investment Policy Statement (IPS) prohibits investment in equities and property and it does not use any hedging vehicles. The IPS was updated in December 2019 in preparation for future bulk transfers into Omnilife. In the meantime, investments are currently limited to investment-grade fixed-term bonds, short-term deposits, cash accounts and policy loans.

The investment performance for 2019 has been analysed below across each asset class.

ASSET CLASS	NET INVESTMENT GAIN 2019 (£ MILLION)	NET INVESTMENT GAIN 2018 (£ MILLION)
BONDS	0.2	0.0
DEPOSITS	0.0	0.2
CASH ACCOUNTS	0.0	0.0
POLICY LOANS	0.0	0.0
TOTAL	0.2	0.2

The £0.2 million investment income earned in 2019 came predominantly from interest on bonds. The interest received on bonds held was partly offset by unrealised losses.

A.10. PERFORMANCE OF OTHER ACTIVITIES

A.10.1. Other Activities

Omnilife's only material leasing arrangement is the rental of its office. This lease commenced at the end of November 2013 for a 10-year period. Omnilife did not exercise the clause to break the lease at the end of the fifth year. The rent is currently set at £285,133 + VAT, following a rent review during the year.

Omnilife does not carry out any other material activities outside of the core activities related to the acquisition and management of UK and overseas insurance and reinsurance business.



B. System of Governance

B.1. GENERAL INFORMATION

B.1.1. Overview of Governance Framework

The Omnilife System of Governance includes:

- an Organisational Structure (see Section A.7.5), with clear allocation and segregation of responsibilities;
- corporate policies defining key principles and rules for operation;
- operating procedures detailing the activities and controls individuals are expected to perform; and
- a regular effectiveness review of the System of Governance. The most recent Internal Audit review was conducted in December 2017 and the most recent Board effectiveness review was carried out in November 2019.

Following the acquisition of the Company by RGA on 1 February 2019, the Board underwent a number of changes reflecting the new ownership and new requirements of the company. Three existing directors resigned and were replaced by three new directors. The company is planning to increase the size of the Board in 2020 with the appointment of a further independent NED.

B.1.2. Board and Sub-Committees

The Board and each committee have Terms of Reference ('TOR') setting out the following:

- Purpose;
- Membership;
- Procedures;
- · Duties and responsibilities; and
- Reporting requirements.

Board of Directors

The Board is ultimately accountable for all of Omnilife's activities. The Board's responsibilities are documented in its TOR and include:

- approval of Omnilife's Business Strategy, Business Plan and any individual large or complex transactions;
- monitoring operating performance against the approved Business Plan;
- ensuring sufficient capital is held to maintain Omnilife's ongoing solvency;
- oversight of the Risk Management System, including setting Omnilife's risk appetite and risk tolerance limits;
- setting and oversight of the effectiveness of Omnilife's Governance Framework and Internal Control System;
- setting and oversight of adherence to corporate policies; and
- ensuring Omnilife meets all regulatory requirements.

The Board is composed of the CEO and five non-executive Directors ('NEDs'), 3 of which are independent ('INEDS'). The Board is currently recruiting another suitably experienced NED, which will increase the number of NEDs to six.

BOARD MEMBER	TITLE
JONATHAN PLUMTREE	CEO
PATRICIA KAVANAUGH	NED, RGA
HAMISH GALLOWAY	NED, RGA
CAROLINE INSTANCE	INED
JIM JACK	CHAIR, INED



MICHELLE CRACKNELL INED

Muhammad El Zein, Houda Momtaz and Edward Garrett resigned as Directors on 1 February 2019 following completion of the acquisition by RGA. They were replaced by RGA nominated directors Patricia Kavanagh on 10 May 2019 and Hamish Galloway on 16 April 2019. Hortense Frisby joined the Board on 15 March 2019 and resigned on 12 December 2019.

The Board meets at least four times a year or more frequently as detailed within the TOR, or as considered necessary.

In order to fulfil its duties effectively, the Board is provided with information from its committees and senior management.

The Board has established the following committees to help fulfil its responsibilities:

- Audit and Risk Committee; and
- Nomination and Remuneration Committee.

Audit and Risk Committee

The purpose of the Audit and Risk Committee is to assist the Board in fulfilling its oversight responsibilities by leading the process of reviewing and making recommendations on Omnilife's Risk Management System, its financial and regulatory reporting, the external auditor, the Internal Control System and matters relating to the Internal Audit and Compliance Functions. Its responsibilities include, but are not limited to, providing oversight and challenge as to the integrity of the:

- Financial statements and regulatory returns;
- Internal Control System;
- Risk Management System;
- Compliance & Financial Crime Function;
- Internal Audit Function; and
- Investment management.

During 2019 the Investment Committee was disbanded and its oversight responsibilities were taken over by the Audit and Risk Committee. Those responsibilities are to oversee compliance with the Investment Policy Statement for the Company's investment portfolio and to ensure that the portfolio is being managed in accordance with the agreed risk appetite. In doing so, the Committee ensures that Omnilife has sound liquidity management practices which cover both short-term and long-term considerations.

The Audit and Risk Committee annually approves a risk-based Internal Audit Plan. The Internal Audit Plan is reviewed and approved by the Committee on an annual basis. The Committee also oversees Omnilife's relationship with its external auditor, as provided in the Committee TOR.

The Audit and Risk Committee comprises four members, appointed by the Board, at least two of whom (including the Committee Chair) are independent NEDs. The CEO, CRO, Chief Actuary, Head of Internal Audit, Compliance Officer/MLRO and external advisers may be invited to attend Committee meetings, at the discretion of the Committee Chair, to ensure the Committee is fully apprised of any risks or issues identified within the business.

The Audit and Risk Committee meets on a quarterly basis or as necessary to review and discuss reports from the Internal Audit, Risk Management and Compliance & Financial Crime functions. The Committee receives the reports from these functions and the external auditor and proposes further actions to be taken by the Board to address any issues identified. The results of any Internal Audit or Compliance reviews are circulated to the CEO, the Risk Management function and managers of the areas reviewed.

The Chair of the Audit and Risk Committee provides reports to the Board, outlining progress against the Internal Audit and Compliance Monitoring Plans and key findings, risks and issues identified as a result of Internal Audit, Compliance and external audit reviews. The Committee also reviews the necessary disclosures within the Annual Report and Accounts and makes recommendations to the Board regarding their approval. The Committee is



supported by the CEO and other executive management, who provide updates to the Committee and the Board regarding implementation of Internal Audit recommendations.

Nomination and Remuneration Committee

The purpose of the Nomination and Remuneration Committee is to:

- assist the Board with regular reviews of the structure, size and composition (including the skills knowledge and experience) of the Board
- lead the process of identifying candidates for election and appointment to the Board, as necessary
- monitor the balance of skills and experience available to the Board
- monitor the Board's succession plans
- monitor the time requirements for the non-executive directors
- ensure that before any appointments to the Board, rigorous formal evaluations are undertaken of the skills, knowledge, experience and independence of potential appointees to determine their suitability
- support the Board in overseeing the design of the remuneration policy and remuneration practices, their implementation and operation

The Nomination and Remuneration Committee comprises three members, appointed by the Board, at least two of whom (including the Committee Chair), are independent NEDs. Executives of the Company and advisers are invited by the Committee to attend all or part of any meeting as and when appropriate.

The Nomination and Remuneration Committee meets at least twice a year and at such other times as the Committee Chair requires.

The Chair of the Nomination and Remuneration Committee is charged with reporting to the Board on its proceedings after each meeting on all matters within its duties and responsibilities.

B.1.3. Delegation of Responsibility and Reporting Lines

Senior Managers

The Company operates under the PRA / FCA Senior Management and Certification Regime (SMCR), which became effective on 10 December 2019. The Company's Senior Managers, who hold key governance roles requiring regulatory approval, and their Prescribed Responsibilities under SMCR and reporting lines are set out below.

TITLE	HOLDER	RESPONSIBILITY ALLOCATION	REPORTS TO
CEO	JONATHAN PLUMTREE	ENSURING THAT THE FIRM HAS COMPLIED WITH ITS OBLIGATIONS IN INSURANCE - FITNESS AND PROPRIETY IN THE PRA RULEBOOK TO: ENSURE THAT EVERY PERSON WHO PERFORMS A KEY FUNCTION BUT DOES NOT ALSO PERFORM A PRA SENIOR MANAGEMENT FUNCTION OR A CERTIFICATION FUNCTION IS A FIT AND PROPER PERSON; AND PROVIDE AND OBTAIN REGULATORY REFERENCES. OVERSEEING THE ADOPTION OF OMNILIFE'S CULTURE IN DAY-TO-DAY MANAGEMENT DEVELOPMENT AND MAINTENANCE OF OMNILIFE'S BUSINESS MODEL BY THE BOARD IMPLEMENTING POLICIES AND PROCEDURES FOR THE INDUCTION, TRAINING AND PROFESSIONAL DEVELOPMENT OF ALL OF OMNILIFE'S KEY FUNCTION HOLDERS (OTHER THAN MEMBERS OF THE BOARD) THE FIRM'S PERFORMANCE OF ITS OBLIGATIONS IN RESPECT OF OUTSOURCED OPERATIONAL FUNCTIONS AND TECHNOLOGY UNDER CONDITIONS GOVERNING BUSINESS 7.	BOARD
CFO	NATHAN BEVERLEY	MANAGEMENT OF THE ALLOCATION AND MAINTENANCE OF OMNILIFE'S CAPITAL AND LIQUIDITY	CEO



TITLE	HOLDER	RESPONSIBILITY ALLOCATION	REPORTS TO
		PRODUCTION AND INTEGRITY OF THE FIRM'S FINANCIAL INFORMATION AND ITS REGULATORY REPORTING	AUDIT AND RISK COMMITTEE
CRO	MARK HUTCHINS UNTIL 3 DECEMBER 2019 GARY FINKELSTEIN THEREAFTER	PERFORMANCE OF THE FIRM'S OWN RISK AND SOLVENCY ASSESSMENT (ORSA)	CEO AUDIT AND RISK COMMITTEE
GROUP ENTITY SENIOR MANAGER	PATRICIA KAVANAGH (NED) HAMISH GALLOWAY (NED) SIMON WAINWRIGHT UNTIL 2 JANUARY 2020	ASSIST THE BOARD IN DEVELOPING ITS STRATEGIC BUSINESS MODEL FROM THE FIRM'S OVERSEAS PARENT COMPANY	BOARD
CHAIR OF THE BOARD	JIM JACK (NED)	INDUCTION, TRAINING AND PROFESSIONAL DEVELOPMENT OF ALL MEMBERS OF THE FIRM'S GOVERNING BODY CHAIRING THE BOARD AND LEADING THE DEVELOPMENT OF OMNILIFE'S CULTURE BY THE BOARD AS A WHOLE	BOARD
CHAIR OF THE AUDIT AND RISK COMMITTEE	MICHELLE CRACKNELL (NED)	CHAIRING AND OVERSEEING THE PERFORMANCE OF THE ROLE OF THE AUDIT AND RISK COMMITTEE IN DELIVERING ITS AGREED TERMS OF REFERENCE	BOARD
CHAIR OF THE NOMINATION AND REMUNERATION COMMITTEE	CAROLINE INSTANCE (NED)	OVERSEEING THE DEVELOPMENT AND IMPLEMENTATION OF OMNILIFE'S REMUNERATION POLICIES AND PRACTICES OVERSEEING THE INDEPENDENCE, AUTONOMY AND EFFECTIVENESS OF OMNILIFE'S POLICIES AND PROCEDURES ON WHISTLEBLOWING INCLUDING THE PROCEDURES FOR PROTECTION OF STAFF WHO RAISE CONCERNS FROM DETRIMENTAL TREATMENT.	BOARD
CHIEF ACTUARY	OUTSOURCED TO NICK DUMBRECK (MILLIMAN)	MANAGEMENT OF THE ALLOCATION AND MAINTENANCE OF THE FIRM'S CAPITAL AND LIQUIDITY.	BOARD
COMPLIANCE OFFICER AND MLRO	DAN MARTIN UNTIL 30 SEPTEMBER 2019 BERNIE GOLDBERG FROM 11 OCTOBER 2019	PERFORMANCE BY THE FIRM OF ITS OBLIGATIONS UNDER THE SENIOR MANAGERS REGIME, INCLUDING IMPLEMENTATION AND OVERSIGHT PERFORMANCE BY THE FIRM OF ITS OBLIGATIONS UNDER THE CERTIFICATION REGIME THE FIRM'S POLICIES AND PROCEDURES FOR COUNTERING THE RISK THAT THE FIRM MIGHT BE USED TO FURTHER FINANCIAL CRIME THE FIRM'S PERFORMANCE OF ITS OBLIGATIONS UNDER THE CODE OF CONDUCT (COCON) FOR TRAINING AND REGULATORY REPORTING COMPLIANCE WITH THE REQUIREMENTS OF THE REGULATORY SYSTEM ABOUT THE MANAGEMENT RESPONSIBILITIES MAP	CEO AUDIT COMMITTEE
HEAD OF INTERNAL AUDIT	MAZARS WHO WERE REPLACED BY PAUL SMITH FROM 29 NOVEMBER 2019	RESPONSIBLE FOR THE MANAGEMENT OF THE INTERNAL AUDIT FUNCTION AND FOR REPORTING DIRECTLY TO THE AUDIT AND RISK COMMITTEE ON THE INTERNAL AUDIT FUNCTION	AUDIT COMMITTEE

Certified Functions

In addition to the approved Senior Management Functions, the Company has also certified two further functions under the SMCR, the associated responsibilities and reporting lines of which, are set out below.

KEY FUNCTION	HOLDER	RESPONSIBILITY ALLOCATION	REPORTS TO
OPERATIONS AND CLAIMS FUNCTIONS	DAN HIGH	MANAGEMENT OF ADMINISTRATION TEAM TO DELIVER OPERATIONAL OUTCOMES FOR CUSTOMERS IN LINE WITH CONTRACTUAL AND TCF OBLIGATIONS MANAGEMENT OF CLAIMS FUNCTION TO FULFIL OBLIGATIONS TO POLICYHOLDERS AND THEIR BENEFICIARIES	CEO



		MANAGEMENT OVERSIGHT OF THE OUTSOURCED CHIEF ACTUARY ROLE	
ACTUARIAL MANAGER	MARK HUTCHINS	ENSURE THAT ACCURATE AND TIMELY VALUATIONS ARE UNDERTAKEN AND THAT SOLVENCY MARGINS ARE MAINTAINED IN LINE WITH THE FIRM'S RISK APPETITE AND RISK TOLERANCES	CEO

Further details of the key internal control functions are set out later in this Report.

External audit

The external auditor, Deloitte, is responsible for undertaking Omnilife's statutory audits and reporting its findings to the Audit and Risk Committee. Deloitte LLP was appointed in 2019 following an external audit tender process undertaken by the Audit & Risk Committee. The previous external auditor was Moore Stephens, which merged with BDO on 4 February 2019.

Reporting

Omnilife's reporting structure is set out in the tables above and in the Organisational Structure in Section A.7.5. This Governance Framework ensures that the relevant financial and non-financial information from each business function is provided to the appropriate individuals and / or committees to enable the monitoring of Omnilife's performance and an informed and risk-based approach to business decision processes.

The key internal control functions are responsible for undertaking monitoring activities and reviews to determine the accuracy and reliability of both financial and non-financial information being reported throughout the Company. During 2017 Mazars performed an internal audit of governance processes, the actions arising from which were completed during 2018 with oversight by the Audit & Risk Committee. In November 2019, the Board initiated a Board effectiveness review, undertaken by the RGA Legal function, the recommendations from which included the appointment of an additional INED and other actions to be implemented during 2020. In view of the planned changes to the Board, a further review will take place at the end of 2020.

B.1.4. Remuneration

Remuneration policy

The Remuneration policy is regularly reviewed by the Nomination and Remuneration Committee and approved by the Board. The policy sets out the principles and framework for Omnilife employee remuneration, which is transparent to all staff, with clear communication of the reward structure and the processes used for decision-making; is applied consistently to all employees, with no 'special arrangements' inconsistent with this policy; and provides employees with total compensation that is competitive with relevant market medians.

Under the new operating model, Omnilife staff will be employed by RGA UK Services Limited and will be entitled to remuneration and benefits consistent with other employees of RGA. The information in this report reflects the position for the majority of staff at 31 December 2019 and who were Omnilife employees up to that date.

CEO and management

The Nomination and Remuneration Committee recommends and agrees with the CEO and the Board the framework and broad policy for the remuneration of the Executive Directors of the Company and such other senior managers as the Committee deems appropriate.

The objective of the Remuneration Policy is to provide key staff with appropriate incentives to remain in the employment of the Company and to reward individual contributions to the success of the Company.

The CEO and management are remunerated as follows:

- <u>Basic salary</u>: Salaries are reviewed each year and increases may be granted, though not automatically implemented, based on comparable market rates for each job and individual performance.
- <u>Pension contributions</u>: All Executive Directors and managers are automatically enrolled into the Company's
 defined contribution pension arrangement, to which the Company contributes. Employees can also make
 additional contributions.
- Other benefits: Life cover, income protection insurance and medical insurance.



• Annual bonus: A revised discretionary annual bonus was introduced in 2018 which rewards employees based on the performance of the Company against profitability, growth and business development targets. A common structure is in place for employees, managers and the CEO in order to ensure alignment of this incentive throughout the Company. The award is based on Company performance versus business plan targets, and is subject to approval by the Board based on the recommendation of the Nomination and Remuneration Committee. There is some management discretion available to adjust for exceptional individual performance.

In reviewing and approving the remuneration packages and pension arrangements proposed by the CEO, the Nomination and Remuneration Committee gives due regard to the comments and recommendations of current regulatory guidance. No Executive Director shall vote on any decisions as to his or her own remuneration.

Non-Executive Directors

The remuneration of NEDs is a matter for the Board but advice about appropriate payments is provided by the Nomination and Remuneration Committee. All INEDs are paid a fixed fee, with Board and Committee Chairs receiving an additional fee for their extra work. RGA Group staff serving as NEDs are not remunerated.

Other employees

The Nomination and Remuneration Committee recommends and agrees with the CEO and the Board the overall levels of remuneration for all other staff employed by the Company. However, the Board retains ultimate accountability for remuneration of Omnilife staff.

Other members of staff are remunerated as follows:

- <u>Basic salary</u>: Salaries are reviewed on 1 January each year and increases may be granted, though not automatically implemented, based on comparable market rates for each job and individual performance.
- <u>Pension contributions</u>: All staff are automatically enrolled into the Company's grouped personal pension arrangement. Everyone is encouraged to contribute and the Company also matches these contributions, subject to a maximum of 5%.
- Other benefits: Life cover, income protection insurance and medical insurance.
- Annual bonus: A discretionary annual bonus as above.
- <u>Sales bonus</u>: This was a quarterly incentive scheme for the Sales Manager and members of the sales team, with an on target bonus payable on achievement of new business targets. The sales team was disbanded following the decision to close to new business at 1 July 2019.



B.2. FIT AND PROPER REQUIREMENTS

B.2.1. Skill, Knowledge and Expertise Requirements

Overview of requirements

A robust approach to managing the fitness and propriety of Omnilife's employees is important to ensure that they demonstrate the following attributes:

- They have the necessary knowledge, skills and experience to undertake their intended roles and responsibilities competently, in an effective and efficient manner and, where relevant, are able to add value to the business;
- They are unlikely to undertake their activities in a manner that will bring the Company into disrepute; and
- They are unlikely to undertake their activities for the purposes of financial crime, fraud, or any other criminal activity.

Senior Managers and Certified Personnel

Omnilife's Senior Managers and Certified Personnel and their prescribed responsibilities are set out in Section B.1.3 above. All Senior Managers, Certified Personnel and other staff are required to meet the PRA Conduct Standards and FCA Conduct Rules in carrying out their duties for Omnilife.

Where a Senior Manager is allocated one of or more of the PRA / FCA Prescribed Responsibilities, the individual's role profile will include that responsibility.

B.2.2. Fit and Proper Policy

In order for Omnilife to ensure the fitness and propriety of all its staff, and in particular its Senior Managers and Certified Personnel, the following processes are implemented:

- Recruitment process;
- Initial training and supervision;
- Ongoing training and competence management;
- · Annual fitness and propriety checks; and
- Governance and management reviews.

The extent to which the above processes are applied will be determined by the intended roles and responsibilities of a specific individual. For example, more comprehensive fitness and propriety processes will be undertaken for individuals that currently are or are intended to become Senior Managers or Certified Persons.

The HR function is responsible for maintaining Omnilife's Fitness and Proprietary Policy and for monitoring the processes contained within it to ensure they are up-to-date, relevant and adhered to.

B.2.3. Assessment Process

Recruitment

The recruitment process plays an initial and pivotal role in ensuring that Omnilife employs only individuals that it considers to be fit, proper and of good repute. Key steps involved in the recruitment process are set out below.

- A Recruitment and Compensation Governance Policy exists to ensure appropriate control and oversight of remuneration and appointment of staff.
- The HR function, which is now an outsourced function, works closely with the relevant manager(s) to understand fully the position to be filled, therefore enabling a clear role profile to be developed.
- All candidates are required to submit a curriculum vitae to the Company. Suitable candidates are invited for competency-based interviews. Depending on the nature of the role to be filled, candidates may participate in a number of interviews with various Omnilife representatives up to and including members of the Board.
- Employment offers are subject to satisfactory references, right to work checks and evidence of qualifications.
 All Senior Managers and Certified Personnel are subject to pre-employment criminal, credit and regulatory background checks.



- In addition to the above, for any individual that will become a PRA / FCA Controlled Function holder, the following activities will be undertaken:
 - Submission of the 'Controlled Function' application to the PRA / FCA; and
 - Completion of a self-assessment by the individual.
- The HR function is responsible for maintaining records to demonstrate that a robust recruitment process was followed.

Initial training and supervision

All new employees are provided with a role profile, which includes details of their roles and responsibilities, performance measures, and expected competence attributes.

All new employees are subject to the Omnilife's induction processes. A new employee is not permitted to undertake activities unsupervised until all required training has been completed and an adequate level of competence can be demonstrated.

A new employee is subject to a performance review at the end of the probationary period, before being confirmed in the position. This is the responsibility of the relevant manager.

Upon joining the Company, Senior Managers and Certified Persons are provided with training to ensure they understand fully their responsibilities and expectations under the PRA/FCA's Senior Managers and Certification Regime. They are also informed of their responsibilities for notifying the Company of any changes to their circumstances.

Ongoing training and competence management

All employees are subject to annual performance reviews.

Line managers are responsible for co-ordinating and monitoring a training and development programme appropriate to each member of staff. This includes meeting CPD requirements and undertaking mandatory learning on Compliance and data privacy issues.

Where any issues or instances of inadequate performance are identified, the relevant manager, in conjunction with the HR function, is responsible for determining the required action to be undertaken.

Employees are encouraged to feedback their views and opinions as to the performance and behaviour of their respective managers during the performance review process.

Performance reviews are linked to employee remuneration in the following ways:

- Managers have direct input into their team's salary increases, which involves both quality of work and financial performance metrics;
- The manager's annual salary review reflects whether they have completed their team's performance review process; and
- Annual bonuses are also directly linked to performance and are not payable to any employee who is undergoing formal disciplinary process.

Annual fitness and proprietary checks

An annual fitness and propriety self-declaration form is required to be completed by all Senior Managers and Certified Personnel.

Upon joining the Company Senior Managers and Certified Personnel are notified of their duty to inform Omnilife of any changes in circumstances that differ from any original answers provided in either the annual self-declaration forms or Controlled Function application forms.

Any issues identified following the above checks will be presented by the HR function to the relevant manager(s) to determine the extent of the issues and decide what action, if any, should be taken.

Corporate governance effectiveness reviews



The Company's Governance Framework is subject to periodic corporate governance effectiveness reviews as described in Section B.9. The reviews consider the continuing suitability of the Governance Framework, including annual reviews of the ongoing effectiveness of the Board and its sub-committees.

Any other reviews (e.g. reviews conducted by Internal Audit or other external third party experts) are considered when determining the ongoing managerial and technical competence of Senior Managers and Certified Personnel.

Internal transfers

In the event that an existing employee is to become a Senior Manager or Certified Person (e.g. as a result of a promotion), he or she will be subject to the same fitness and propriety checks as those applied to a newly employed Senior Manager or Certified Person.



B.3. RISK MANAGEMENT SYSTEM

B.3.1. Overview of Risk Management System

Omnilife has a Risk Management System that is designed to assess, control, and monitor risks from all sources for the purpose of increasing short and long-term value to Omnilife's stakeholders. Following the change in Omnilife's business strategy, the Company initiated a detailed review of its risk appetite, which is nearing completion. Omnilife ensures that there is strong alignment between the risk appetite, risk register and other management information.

B.3.2. Business Strategy and Plan

Omnilife's Business Strategy provides the basis for articulating Omnilife's Risk Appetite Statement, which defines a clear mandate for the amount and type of risks to accept and manage, along with the types of risks to avoid.

Each year, Omnilife prepares a Business Plan covering a three-year period, which is considered the optimal planning period for the business, recognising the inherent uncertainty of the markets in which the Company operates. The current Business Plan covers the period 2020 to 2022. The Business Plan is developed with reference to, and is consistent with, Omnilife's risk appetite and provides a forward looking view of the Omnilife risk profile. It reflects any planned changes to business mix, maximum limits for individual underwriting risks, financial performance targets, the use of risk reduction strategies, such as reinsurance and any important business development activities.

The Plan sets out the expected business to be written in any one calendar year and forecasts the expected profits and solvency position over the plan period.

B.3.3. Risk Strategy

Omnilife has formally documented policies that define the strategies, framework and tools for the management of all material risk categories.

Risk management is a continuous process that is used in the implementation of the Business Strategy and allows for an appropriate understanding of the nature and significance of the risks to which the business is exposed, including sensitivity to those risks and its ability to mitigate them.

Omnilife recognises that a successful Enterprise Risk Management (ERM) framework involves an integrated and iterative approach, with a commitment to continuous improvement. The objectives of Omnilife's risk strategy are to grow a risk culture throughout the company and manage risks through control processes that provide appropriate assurance to the Board.

The risk strategy sets out to:

- identify potential risks;
- quantify the risks, where possible;
- manage those risks within the Company's risk appetite;
- report on risk management; and
- utilise insights gained from the risk management process to improve our risk management capability.



B.3.4. Risk Governance

Three Lines of Defence

The Board utilises a 'Three Lines of Defence' model for risk governance, as set out below.

OMNILIFE BOARD 'TONE FROM THE TOP' – 'RISK CULTURE' 'PERFORMANCE & RISK OVERSIGHT' 'RISK ACCEPTANCE'		
FIRST LINE OF DEFENCE 'ACTIVE RISK MANAGEMENT'	SECOND LINE OF DEFENCE 'RISK ASSURANCE'	THIRD LINE OF DEFENCE 'INDEPENDENT ASSURANCE'
THOSE INDIVIDUALS UNDERTAKING ANY ACTIVITY OR MAKING DECISIONS ON BEHALF OF OMNILIFE ARE RESPONSIBLE FOR MANAGING THE RISK THAT IS ATTACHED TO THAT ACTIVITY	THOSE FUNCTIONS RESPONSIBLE FOR THE PROVISION OF THE POLICIES AND STANDARDS WITHIN WHICH THE FIRST LINE OF DEFENCE IS EXPECTED TO OPERATE	THOSE FUNCTIONS AND COMMITTEES RESPONSIBLE FOR PROVIDING INDEPENDENT ASSURANCE TO THE BOARD
RISK-TAKING UNITS E.G. IT, INVESTMENT MANAGEMENT, FINANCE, RGA UK OPERATIONS, ETC.	RISK MANAGEMENT FUNCTION ACTUARIAL FUNCTION COMPLIANCE & FINANCIAL CRIME FUNCTION DATA PROTECTION FUNCTION	AUDIT & RISK COMMITTEE NOMINATION AND REMUNERATION COMMITTEE INTERNAL AUDIT EXTERNAL AUDIT

Risk Owners

The Risk Owner is the individual with the responsibility and the authority to manage a given risk. All risks identified in the Company's Risk Register (see Section B.3.7) are assigned to Risk Owners, who collectively ensure that the impact and likelihood of occurrence of any adverse risks are minimised. Risk Owners may also arrange for another suitably qualified member of staff (a 'Control Owner') with relevant expertise to undertake the task of managing the risk through implementation and operation of the identified risk mitigation activities and controls. The Risk Owners' responsibilities include:

- identification and evaluation of the adequacy of controls and other risk management activities for managing the risk:
- identification and endorsement of the requirements and resources to implement risk mitigation activities and controls:
- where controls are evaluated as "ineffective or inadequate", the Risk Owner will institute suitable treatments to ensure the effectiveness of the control is corrected; and
- updating risk information and escalating changes in likelihood, impact or control effectiveness to the relevant committee and the Risk Management Function.

The CEO has Board-level responsibility for firm-wide risk management activities and is supported by the Risk Management Function. The role of the CEO in relation to risk management is to:

- increase Board awareness of the relationship between risk and reward;
- support the Board in the articulation and setting of risk appetite and risk tolerance limits, based on target returns over the short and long-term and minimum regulatory capital requirements;
- provide a clear vision as to where risks lie, setting a framework and policies for how these will be managed;
- ensure that the Risk Management System is communicated throughout the Company, so that employees understand and support it;
- oversee the development of the Risk Appetite Statement and the risk elements of the Business Plan; and
- ensure provision of suitable risk management tools and risk reporting systems to support the effective management of risks.

Risk Management Function

In the Second Line of Defence, the Risk Management Function is headed by CRO, who reports to the CEO and the Audit and Risk Committee (ARC). The Risk Management Function is responsible for development, maintenance and operation of the Risk Management System (RMS).



The Risk Management Function works with Omnilife's operational functions to assist them in identifying, assessing and managing their risks. To achieve this, the Risk Management Function communicates regularly with the operational functions in order to understand, challenge and monitor their risks and controls, including interaction with the appropriate owners.

The interaction between the Risk Management Function and the operational functions includes a regular risk assessment process which requires individual Risk and Control Owners to report on the status of their risks and controls. The assessment process uses the Risk Register, which is updated to reflect any changes to the impact or probability of individual risks or the design and performance of controls. All changes to the Risk Register are reviewed by the CRO and significant changes are approved by the ARC before they take effect.

To supplement the assessment process, the CRO also holds regular meetings with each relevant individual to discuss and challenge in detail the status of their risks, controls and / or issues. This ensures a greater understanding of Omnilife's risk and controls by both the Company's operational functions and the CRO, as well as helping with the early identification of any potential issues.

The Risk Management Function liaises with and provides risk-related reports and information to the Compliance and Internal Audit Functions with a view to assisting in the development of risk-based assurance and monitoring plans. The Risk Management Function also liaises with the Compliance and Internal Audit Functions for the purposes of understanding any new emerging risks or control failures / inadequacies identified through monitoring and assurance reviews.

The Risk Management Function provides regular risk management reports to the ARC, which are subsequently reported to the Omnilife Board. The Risk Management Function includes information in its reporting that enables the Board and senior management to:

- monitor the Company's overall risk profile against the Risk Appetite Statement;
- monitor the ongoing impact of the Company's risk and control environment on its Business Strategy;
- apply risk-based considerations to decision making processes;
- monitor the ongoing performance and suitability of mitigating controls;
- monitor emerging issues and their impact on the business;
- understand progress and business commitment to addressing identified weakness and issues;
- understand operational and strategic activities to be undertaken by the Risk Management Function;
- monitor the ongoing effectiveness of the Risk Management Function; and
- understand changes in regulatory or legislative requirements in relation to risk management.

A review of the Risk Management Function's effectiveness is conducted on a regular basis by the Internal Audit Function, as determined by the ARC and Board as appropriate. The most recent review was conducted during 2018 and received a 'Substantial Assurance' rating.

The Board and risk management

The Board sets the risk culture for the Company and its role in relation to risk management includes:

- approval and effective oversight of the Risk Management System including all current and future risk exposures, risk appetite, risk metrics and risk tolerance limits;
- proactive response to risks and issues;
- promotion of a risk aware culture;
- approval of key guidelines and policies;
- review and approval of the Business Plan;
- review and approval of technical provisions and assumptions; and
- review of capital adequacy, management and planning.



B.3.5. Risk Appetite

Overview

The Omnilife Risk Appetite Statement is formally documented and approved by the Board. The Risk Appetite Statement sets out Omnilife's policy and process in relation to risk appetite, tolerances, monitoring and reporting. The Risk Management Function and Actuarial Function support the Board in the creation and embedding of an effective risk appetite and tolerance framework. Omnilife's Risk Appetite is set by the Board, driven by its key stakeholders, including shareholder and regulators, with both qualitative and quantitative statements reflecting:

- Key organisational objectives and stakeholder expectations,
- Skill, resources and technology required to manage and monitor risk exposures, and
- Tolerance for loss (risk tolerances) or negative events that can be easily quantified.

The Risk Appetite Statement is a key component of the Omnilife RMS and it defines the amount of risk that the Board is prepared to take in pursuit of its strategic objectives. The Risk Appetite covers all material risk categories (Insurance, Credit, Investment, Liquidity and Operational Risk). The approach, defined in the Omnilife Risk Appetite Statement, to setting these includes consideration of:

- Profit and loss (volatility)
- Balance Sheet (capital levels)
- Cash flow (liquidity)
- Regulatory compliance
- Omnilife reputation (brand)

Risk tolerances are the most granular level used for the business operations and translate the risk appetite for each risk category into risk monitoring measures. Omnilife has quantitative and qualitative risk tolerances for each risk category, which are considered when setting strategic objectives.

Omnilife's risk appetite is supported by development of a Recovery and Resolution Plan ('RRP') which sets out in detail the steps the Company would take to restore its solvency and operational capabilities in response to a major event, such as the failure of a reinsurer.

The ORSA is intended to play a key role in helping to understand the current risk appetite implied within the Business Plan. The Risk Management Function assesses the risk exposures against approved risk appetites and these are reported to the ARC and the Board.

The status against each approved risk tolerance is monitored by the Risk Management Function. The results of this monitoring are reported to the ARC and, where applicable, to the relevant committee and are included in the monthly Business Performance Report.

All breaches of the approved risk appetite are reviewed by the ARC in the first instance and escalated to the Board with recommended resolution actions.

B.3.6. Risk Policy

Omnilife's Risk Policy is intended to provide an overview of the Risk Management System for employees and the Board. Specifically it:

- details the key components of the Risk Management System, with references to other risk management documents that form part of the Risk Management System;
- sets out clear roles and responsibilities for the day-to-day operation of the Risk Management System; and
- provides a high-level view of the material risks facing the Company and how these are effectively identified, assessed, managed and reported (see Section C for further details).



B.3.7. Risk Register and Risk Assessments

Content of the Risk Register

All staff are responsible for the timely identification and escalation of risks to the Risk Management Function to ensure risks are captured within the Risk Register. The Risk Register is a key document within Omnilife's Risk Management System. It not only records Omnilife's identified risks but also includes information on their probability and impact, the controls in place to mitigate them, and how they are monitored. The Risk Register is divided into sections covering the following types of risks:

- Insurance;
- Investment:
- Credit;
- Operational;
- People;
- Financial;
- · Legal / Regulatory; and
- Other (e.g. reputational).

Risk assessments

The Risk Management Function is responsible for the maintenance of the Omnilife Risk Register and provides independent challenge on the nature, scope and appropriateness of control activities.

The ARC reviews the Risk Register at each meeting to ensure its ongoing appropriateness and completeness.

The risk assessment process involves:

- assessment of inherent and residual risk;
- assessment of control design and operational effectiveness; and
- overall risk assessment.

Mapping to capital requirements

The Risk Management Function is responsible for ensuring that all material quantifiable risks identified in the Risk Register are addressed in the Standard Formula. This mapping is performed on an annual basis to ensure that Omnilife's risk profile is appropriately modelled and reflected in the capital calculation. The risk mapping is subject to review and approval by the ARC and is part of Omnilife's ORSA process. As part of the ORSA (see Section B.4), Omnilife also calculates and projects an Economic Capital Requirement ('ECR'), which takes account of a broader range of risks, as recorded in the Company's Risk Register.



B.4. OWN RISK AND SOLVENCY ASSESSMENT

B.4.1. Performance of the ORSA

Overview of the ORSA process

Omnilife's ORSA process is developed and approved by the Board and is set out in detail in the ORSA Policy document. The ORSA Policy document is reviewed and challenged annually by the ARC, which is responsible for recommending the Policy to the Board for its approval.

The ORSA process connects the Company's Risk Management System with its risk exposures and its related economic capital needs. It also incorporates:

- the Board's forward looking plans for the business;
- the actions management would take under the RRP in response to a serious event, such as the failure of a reinsurer;
- a consideration of the appropriateness of the Standard Formula assumptions; and
- continuing compliance with Solvency II regulatory requirements.

ORSA timelines and records

The ORSA is performed yearly or more frequently following a trigger event. A trigger event is something that significantly changes the financial strength of the Company or the outlook, such as a change in Business Strategy or risk appetite, a serious loss event or some regulatory factor.

A record of each ORSA is maintained.

ORSA governance

Omnilife governs the ORSA process using the 'Three Lines of Defence' model, as set out below in Section B.3.7.

ORSA Report

The ORSA Report is the output from the ORSA process and is produced with the following aims:

- The ORSA Report is used to manage the business and monitor progress against the business plan.
- The ORSA Report is also used as the basis for communication to all relevant staff once the results and conclusions from the ORSA have been approved by the Board.
- The ORSA Report describes the purpose of the ORSA, how it has been produced and what its meaning and utility is for all concerned with the running of the business.

The CRO is responsible for producing the ORSA Report, a draft of which is prepared annually by the Risk Management Function. The Report is presented first to the ARC for review and challenge and, once a draft meets the satisfaction of the Committee, the Report is presented to the Board for review, challenge and final approval.

The Report is submitted to the PRA and is used by the Board to inform its decision making. The Report is also distributed to managers to ensure they, and all their staff, understand the strategy, risks and tolerances affecting their areas.

Board involvement and challenge

The minutes of the ARC and the Board record the discussions that were held on the ORSA Policy and Report. Any written feedback received directly from Board members is also retained.



B.4.2. Use of the ORSA

Business Strategy and Business Plan

The Business Strategy of the Company (see Section A.7.3) reflects the requirements of the key stakeholders, such as the shareholders and regulators, and is approved by the Board. The Board decides on the Company's risk appetite and risk tolerance limits so that it can properly manage the Business Strategy within safe financial parameters and provide a clear mandate for the type and amount of risk that the Company can accept. The ORSA results are used to inform on the ongoing appropriateness of Omnilife's Business Strategy.

Omnilife prepares a Business Plan each year and, in the ORSA, this forms the base case for the forward-looking assessment of own risks, which considers the Company's risk profile in the context of its risk appetite. The ORSA results then influence the following year's Business Plan, in a cyclical relationship. The Company monitors its experience against its Business Plan on an ongoing basis.

Risk and capital management

The ORSA process is used day-to-day in considering risks within the Company's operating processes, including recording the risks to which it is exposed in its Risk Register and managing and monitoring these by a variety of means appropriate to each risk. The CRO is responsible for managing the ORSA process and plays an important role in communicating and embodying the process and the wider risk culture within the Company. The CRO will continuously assess and challenge the status quo from a risk management perspective.

As part of the ORSA, Omnilife calculates the Standard Formula SCR as at the valuation date and projects it forward for three years, allowing for growth in its Group Risk business and the gradual run-off of the closed book of IDA contracts.

Omnilife also calculates and projects an Economic Capital Requirement (ECR) as part of the annual ORSA cycle, which might lead to the Company holding additional capital above the SCR. The ECR takes account of a broader range of risks, as recorded in the Company's Risk Register, than allowed for in the Standard Formula and is based a longer time horizon than one year. The ECR is derived by testing the business under single stresses and multifaceted scenarios. The results are used to assess the impact of stressed conditions on the Company's future financial strength and, as well as informing the ECR, could lead to the Company refining its Business Plan and taking further measures to mitigate particular risks.



B.5. INTERNAL CONTROL SYSTEM

B.5.1. Overview of the Internal Control Framework

The Internal Control Framework is a key element of the management of risks that threaten Omnilife's objectives. It helps to facilitate and provide reasonable assurance over:

- the effectiveness and efficiency of operations;
- the reliability of financial reporting; and
- compliance with laws and regulations.

Ultimate accountability for ensuring that Omnilife has an adequate Internal Control Framework rests with the Board. Whilst the Board maintains oversight of the Internal Control Framework, it has delegated to its committees the responsibility for the day-to-day and operational management of the key elements, functions and processes that make up this system. The Board, Committees and Key Internal Control Functions manage the key elements of Omnilife's Internal Control Framework through the:

- Governance Framework (see Section B.1);
- Corporate policies;
- Operating procedures;
- Risk governance structure (see Section B.3.1); and
- Risk Register (see Section B.3.7).

B.5.2. Key Internal Control Functions

Omnilife has established the following Key Internal Control Functions, each of which reports to the ARC:

- Compliance & Financial Crime Function;
- Risk Management Function;
- Finance Function;
- Actuarial Function;
- Data Protection Function;
- External Audit Function; and
- Internal Audit Function.

The structure of these Internal Control Functions, including their position within the wider Governance Framework, has been designed to provide Omnilife with a robust Internal Control Framework that enables it to monitor on an ongoing basis the appropriateness of its systems and controls, ensuring that they:

- support Omnilife's Business Strategy and objectives, and enable the Company to deliver value to stakeholders;
- enable Omnilife to operate successfully within its risk environment and in accordance with its risk appetite;
 and
- remain adequate to enable Omnilife to adhere to applicable regulatory and legislative requirements.

The structure of the Internal Control Framework enables each of the Internal Control Functions to provide support to, interact with and monitor, as appropriate, the Company's operational activities and systems and controls. This structure aims to embed the Internal Control Functions throughout the Company, and to also promote ownership and accountability of internal control measures and issues within the business itself.

Whilst each of the Internal Control Functions will interact with each other, they are considered as individually distinct functions in their own right, thus ensuring that they are provided with adequate focus and resources to undertake effectively their intended roles. Each of the Internal Control Functions has unrestricted access to all individuals and records throughout the business so as to ensure that they are able to investigate and understand fully Omnilife's activities and performance.



Details of the Risk Management Function are provided in Section B.3.1 above. Further information on Omnilife's Compliance & Financial Crime, Finance and Data Protection Functions is provided below, while the Internal Audit and Actuarial Functions are described in Sections B.6 and 0 respectively.

Compliance & Financial Crime Function

Responsibility for overseeing the company's compliance with its regulatory requirements and its financial crime deterrence rests with the Compliance and Financial Crime function. The function is led by the Compliance Officer, who reports jointly to the CEO and the ARC. This is a dedicated part-time role which is fulfilled by an experience RGA compliance officer.

The Compliance and Financial Crime function creates a risk-based Compliance Monitoring Plan annually which is approved by the ARC. Progress on implementing the Plan and key findings are reported to ARC and the senior managers of the company regularly and areas of weakness requiring remediation are the responsibility of the relevant senior management to resolve with the concurrence of the Compliance and Financial Crime function. The Plan is reviewed quarterly and updated where risks or business changes warrant.

To ensure that a compliance and financial crime culture is embedded throughout the firm, day to day responsibility and accountability for complying with all regulatory requirements rests with the relevant operational functions. The Compliance & Financial Crime function's responsibility is to interact with and oversee the operational functions to ensure that they:

- are aware of applicable regulatory, legislative and financial crime requirements;
- understand fully how regulatory, legislative requirements apply to the business;
- have incorporated accurately and effectively regulatory, legislative requirements into company standards, policies and procedures; and
- have included the Compliance & Financial Crime function as a key stakeholder within certain policies and procedures.

The Compliance & Financial Crime function is responsible, together with the Chief Executive Officer, for maintaining the relationship between the firm and the relevant regulatory, supervisory and legislative bodies.

A review of the Compliance & Financial Crime Function's effectiveness is conducted on a regular basis by the Internal Audit Function, as determined by the ARC and Board. The last such audit took place in 2019.

Finance Function

Omnilife's accounting policies and procedures reside within the Finance Function. The Finance Function is the responsibility of the Chief Financial Officer. Under the new operating model, this will be a dedicated, part-time role which is fulfilled by an experienced RGA finance officer.

The Board has delegated to the ARC the responsibility for ensuring that the firm has adequate financial systems and controls, for monitoring Omnilife's financial health, and to provide it with accurate and up to date financial performance information. It will also provide advice and commentary to the Board on all relevant material financial matters.

The Finance Function is responsible for developing its own systems and controls to ensure the adequate management of the firm's financial risks and affairs, as well as ensuring the accurate reporting of financial information. However, the firm's other internal control functions will be responsible for undertaking independent monitoring and assurance reviews to ensure the on-going suitability and effectiveness of the firm's financial systems and controls, as well contributing, both directly and indirectly, to determining the accuracy and reliability of the financial and non-financial information received by the Finance Function and the information subsequently disseminated internally and externally.

Data Protection Function

Omnilife's data policies and procedures are the responsibility of the Group Privacy and Security Office (GSPO). GSPO, along with Risk, Compliance and the RGA DPO (EMEA) share responsibility for developing and monitoring the firm's systems and controls to ensure the adequate management of the firm's data. The DPO advises the organisation to ensure all policies and procedures relating to data comply with the legislative and regulatory



requirements, including the General Data Protection Regulation (GDPR). The RGA DPO (EMEA) is a full time staff member who is experienced and qualified for the role.

The DPO monitors the regulatory environment and updates management and staff (and provides training) where necessary. Should a data protection breach occur, GSPO will ensure that the breach is managed and logged in the breach log and include the DPO in the response as appropriate. The DPO will report to the ARC on the data breach, including details of any reports made to the Information Commissioners Office (ICO). As required the internal control functions will be responsible for undertaking independent monitoring and assurance reviews to ensure the on-going suitability and effectiveness of the firm's data protection systems and controls.



B.6. INTERNAL AUDIT FUNCTION

B.6.1. Overview of the Internal Audit Function

The Internal Audit Function reports directly to the ARC, the membership of which consists only of NEDs. On this basis, the Internal Audit Function is considered independent from all other business functions and, therefore, is able to provide an objective opinion as to the adequacy of Omnilife's Risk Management System and Internal Control Framework. The ARC oversees and provides challenge to the Internal Audit Function to satisfy itself that the Risk Management System and Internal Control Framework are adequate and operating effectively.

The Internal Audit Function was outsourced to Mazars LLP ('Mazars') until 29 November 2019, when the Company transferred the Internal Audit function internally to its parent group, RGA Inc. The Internal Audit Function is responsible for conducting all Internal Audit reviews and, in conjunction with the ARC, developing a rolling Internal Audit Plan.

The areas to be reviewed under the Internal Audit Plan are determined based on the risks to the business, consistent with those detailed within the Risk Register, with every activity of Omnilife within the scope of Internal Audit reviews. The Internal Audit Plan is reviewed and approved by the ARC at least annually. The Internal Audit Function is required to provide the ARC with quarterly updates against the plan and submit detailed reports on completion of each Internal Audit review. The Internal Audit Function and / or the ARC may, at its discretion, amend the Internal Audit Plan, where there have been significant changes to Omnilife's risk profile.

To develop each Internal Audit review report the Internal Audit Function discusses and agrees, with the relevant business areas, action points to address each issue, weakness or failure identified. The ARC reviews all agreed actions and challenges the suitability of these as necessary. Going forwards, the Internal Audit Function works with management to ensure that all recommendations raised within its reports are followed up on a timely basis and in line with the due dates agreed by management for each issue. Regular updates are provided to the ARC to ensure management are closing the issues as expected and on this timely basis.

The CEO, the Compliance Function Holder and the CRO normally attend ARC meetings, so that they may understand and assist to address any identified issues, weaknesses and failures. They may also be invited to contribute to (although not determine) the Internal Audit Plan development process.

The ARC provides to the Board, on a regular basis, reports outlining its progress against the Internal Audit Plan and also the key findings, risks and issues identified as a result of both Internal Audit reviews and reviews carried out by the external auditor.



B.7. ACTUARIAL FUNCTION

B.7.1. Composition of the Actuarial Function

The Actuarial Function comprises:

- the Actuarial Department headed by the Actuarial Manager; and
- the outsourced Chief Actuary role, held by Nick Dumbreck at Milliman.

Reviews of the effectiveness of the Actuarial Function are conducted by the Internal Audit Function.

B.7.2. Actuarial Department

The duties and responsibilities of the Actuarial Department include but extend beyond the duties and responsibilities of the Actuarial Function as defined in the relevant legislation.

The Actuarial Department is referred to as an Internal Control Function to the extent that it undertakes many activities that strengthen Omnilife's Risk Management and Internal Control Systems and enable management to undertake informed and risk-based decision-making processes (e.g. underwriting management and reporting, financial and non-financial data analysis and assessment, capital monitoring etc.).

The Actuarial Department is primarily responsible for the following:

- performing quarterly reserve reviews to ensure adequate provisions are established for future claims activity;
- monitoring actual vs. expected claim experience;
- production, communication and embedding of Solvency Capital Requirement (SCR) under the Standard Formula;
- input to Omnilife's Business Plan, including determining initial expected loss ratios;
- production of pricing models and analysis of prices achieved versus benchmarks;
- providing support to the Board, in conjunction with the ARC, in setting Omnilife's risk appetite and ensuring that it complements the business plans and objectives.

B.7.3. Chief Actuary

The specific responsibilities relating to the Chief Actuary role are as follows.

- co-ordinating the calculation of Technical Provisions;
- ensuring appropriate methodologies and assumptions are used in Technical Provisions;
- assessing the sufficiency and quality of data used in Technical Provisions;
- comparing the best estimates against experience:
- reporting on the reliability and adequacy of Technical Provisions;
- overseeing Technical Provisions in cases where approximations might be required or a case-by-case approach needed;
- expressing an opinion on the pricing strategy;
- expressing an opinion on the adequacy of reinsurance arrangements; and
- contributing to the effective implementation of the Risk Management System, in particular with respect to risk modelling for capital calculations for both SCR and ORSA purposes.

At least annually, the Chief Actuary co-ordinates production of a report to the Omnilife Board, setting out how the duties of the Actuarial Function, as defined in the relevant legislation, have been discharged and ensuring that any issues are escalated to the Board as necessary.



B.8. OUTSOURCING

Omnilife remains ultimately responsible for any activity that is outsourced. The Outsourcing & Related Party Transactions Policy, which has been approved by the Board, describes the principles and policies the Company follows in making a decision to outsource an activity and in subsequently monitoring it. In making a business case for outsourcing, the Company uses a risk-based approach and conducts due diligence before agreeing a contract. The arrangements include suitable monitoring and reporting requirements, details of the provider's business continuity planning and an exit strategy.

The Company outsources:

- the Chief Actuary role to Milliman LLP;
- investment management to RGA Capital Limited and RGA Enterprises Services Company;
- IT support to RGA UK Services Limited and RGA Enterprises Services Company;
- the provision non-IT corporate services to RGA UK Services Limited and RGA Enterprises Services Company, including HR, Finance, Policy Administration and Facilities.

RGA Enterprises Services Company is US-based and the other outsourced service providers are UK-based.



B.9. ASSESSMENT OF GOVERNANCE

B.9.1. Assessment of System of Governance

Assessments of the effectiveness of the overall System of Governance, including the Risk Management and Internal Control Systems, are carried out to identify and appropriately remediate any material weaknesses in the:

- overall Organisational Structure;
- reporting of information and escalation of issues;
- · management of risks; and
- operation of internal controls.

B.9.2. Board and Committee Performance and Effectiveness Reviews

Comprehensive Board and Committee performance and effectiveness reviews are conducted regularly. That involves members of the Board and each committee being asked to provide evaluations and feedback through the use of detailed questionnaires or similar methods covering, at a minimum:

- size and composition of the Board or committee;
- the frequency of meetings;
- effectiveness of the meetings;
- · effectiveness of the Chair;
- the adequacy of risk reporting, monitoring and other management information received by the Board or committee;
- adequacy of support provided by business functions;
- adequacy of existing Board and committee TORs;
- · schedule of matters reserved for the Board; and
- recommended changes

Following completion of a detailed Board performance evaluation questionnaire by each Director, the facilitator is responsible for compiling and reporting the results to the Board. The Board reviews the results and implements any agreed changes.

Results and recommendations arising from annual reviews of Committee performance and effectiveness against their Terms of Reference are reported to the Board through each Committee Chair, with any agreed changes implemented by the Committee.

Where deemed appropriate by the Board, ad hoc Board and/or governance reviews may be undertaken. Coordination and oversight of the reviews is the responsibility of the ARC and will normally be undertaken by the Internal Audit Function. All reports are to be reviewed by the ARC prior to issuance to the Board.

The latest review of Board Effectiveness was carried out in Q3 2019 and facilitated by the RGA Group Deputy General Counsel.

B.9.3. Review of Governance Effectiveness

The Internal Audit Function undertakes a periodic review of the Governance Framework, as determined by the ARC. The most recent comprehensive review was carried out in December 2017.

B.9.4. Review of the Risk Management System

The ARC formally considers any material weaknesses within the Risk Management System on an annual basis and reviews the appropriateness of risk appetite and risk tolerance limits each year as part of the ORSA process. Results of all reviews are reported to the Board via Committee minutes and by the Committee Chair.

A comprehensive review of the design and operational effectiveness of the Risk Management Function is undertaken by the Internal Audit Function on a regular basis, as can be seen from the three-year rolling Internal Audit Plan. The most recent review was completed in October 2018.



B.9.5. Review of the Internal Control Framework

The Internal Control Framework is assessed through regular Internal Audit reviews. Internal Audit reviews examine the design and operational effectiveness of processes and controls in place to manage any associated risks.

The ARC and Internal Audit Function ensure that internal controls across the firm are fully tested over a three year timeframe.

B.9.6. Internal Audit Reviews

The Internal Audit Function is a Key Internal Control Function, independent from the influence of other business functions and Omnilife's management. Details of its roles, responsibilities and reporting requirements are included under Sections B.1.3 and B.6.

In line with the annually approved Internal Audit Plan, the Internal Audit Function undertakes periodic assessments with regards to the suitability and effectiveness of the Internal Control Framework and overall System of Governance. Any weaknesses identified by the Internal Audit Function are reported to the ARC together with proposed actions to remedy the issues identified.

The effective and appropriate provision of the Internal Audit Function is reviewed by the ARC on an annual basis.



C. Risk Profile

C.1. INSURANCE RISK

C.1.1. Description of Insurance Risk

Insurance risk is defined as the risk that the frequency and severity of insured events exceeds the expectations of Omnilife at the time of underwriting. It is a material component of the risk profile for Omnilife's Group Risk business and is driven by:

- mortality / morbidity risk;
- catastrophe risk;
- longevity and
- persistency / lapse risk.

As the Group Risk business runs off, the mortality and catastrophe risks will quickly reduce in size, unless a major event occurs prior to the completion of the run off.

Longevity risk is specific to any annuity business that Omnilife takes on under its new strategy.

C.1.2. Mitigation of Insurance Risk

Reinsurance is an important risk mitigation tool employed by Omnilife to reduce its exposure to insurance risk. Reinsurance strategy is developed as part of the three-year Business Plan and the Annual Business Plan, with reference to the overall risk appetite of Omnilife, historical and projected future reinsurance costs, and potential sources of capital alternatives. This approach ensures the level of net underwriting exposure in the Business Plan is acceptable, appropriate, and the risk being assumed can reasonably be expected to produce a return. The reinsurance strategy is approved by the Omnilife Board and implemented by the CEO.

Omnilife's reinsurer for Group Risk has historically been Gen Re. Omnilife will look to reinsure future new business within the RGA Group in the first place but may also make use of external reinsurers.

From October 2019, a small number of UK Group Risk policies no longer covered under the Gen Re arrangements, for example those passing the end of their rate guarantee period, are being reinsured 100% with RGA International Reinsurance Company dac.

C.1.3. Assessment and Management of Insurance Risk

Assessment

The overall exposure to insurance risk is assessed by the Risk Management Function using a range of qualitative measures and outputs to assess the Company's status against its risk appetite for insurance risk. These include:

- producing forecasts of Omnilife's balance sheet over the business planning period and testing the business under single stresses and multi-faceted scenarios, as part of the ORSA process; and
- monitoring experience by comparing the actual performance against expected.

As part of the ORSA process, Omnilife considers whether the Standard Formula SCR adequately captures the material quantifiable risks to which the business is exposed. For the 2019 ORSA, it was concluded that the Standard Formula is appropriate. No additional capital amounts are being held.

For the 2019 ORSA, Omnilife also considered how severe a catastrophe would need to be, relative to the 1-in-200 year event allowed for in the Standard Formula, to jeopardise its available capital over the business planning period. It found that Omnilife could meet the claims from an extreme catastrophe of a magnitude twice that of a 1-in-200 year event, but its solvency ratio would drop below 150%.

Management

The main element of insurance risk management is to ensure the adequacy of premium income to cover expected claims and expenses. Pricing adequacy is controlled through the underwriting process prior to taking on new business and monitored by analyses of surplus and experience investigations.



C.1.4. Insurance Risk Reporting

Insurance risk is compared against Business Plan in reports that include:

- income versus budget;
- · claims report; and
- actual versus expected experience report.

C.1.5. Material Insurance Risks

Details of Omnilife's material insurance risks are set out in the table below.

		INS	URANCE RISK	s		
RISK	DESCRIPTION	SOURCE	PROBABILITY	IMPACT	MITIGATION	MONITORING
	A ONE-OFF EVENT OUTSIDE OF ANY NORMAL EXPECTATIONS	A PARTICULAR ASPECT OF OMNILIFE'S GROUP RISK BUSINESS IS THAT IT IS COMMON TO			- ENSURE GOOD GEOGRAPHICAL SPREAD - FOCUS ON SMALL /MEDIUM SCHEMES TO INCREASE DIVERSITY - EVENT LIMITS	- GEOGRAPHICAL SPREAD INVESTIGATED ANNUALLY AND MONITORED USING AN IN-HOUSE TOOL DEVELOPED BY THE UNDERWRITING MANAGER
CATASTROPHE	EXPECTATIONS ALLOWED FOR IN THE PRICING OF GROUP RISK POLICIES THAT LEADS TO A BIG SPIKE IN CLAIMS	OF PEOPLE WORKING AT THE SAME LOCATION, INCREASING THE	LOW	HIGH	APPLIED TO GROUP LIFE SCHEMES TO LIMIT THE PAYOUT IN RESPECT OF A VERY LARGE LOSS EVENT - POTENTIALLY COULD BUY CATASTROPHE/XL REINSURANCE	- GEOGRAPHICAL SPREAD IS ALSO MONITORED BY GEN RE - PERIODIC REVIEW OF MAXIMUM PAYOUT LIMITS - PERIODIC REVIEW OF NEED FOR ADDITIONAL CATASTROPHE REINSURANCE
MORTALITY/ MORBIDITY	CURRENT EXPERIENCE DIFFERS TO THAT EXPECTED OR IS DISTORTED BY A FEW LARGE CLAIMS	OMNILIFE CANNOT BE CERTAIN OF FUTURE EXPERIENCE - THE SMALL SIZE OF THE COMPANY INCREASE VARIABILITY	MEDIUM	HIGH	- QUOTA SHARE AND SURPLUS REINSURANCE USED TO SHARE THE RISK - CAREFUL UNDERWRITING WITH ADEQUATE MARGINS - SHORT-TERM GUARANTEES FOR GROUP RISK BUSINESS - TERM ASSURANCE BOOK IS SMALL AND REINSURED	- HALF-YEARLY VALUATIONS AND ANALYSES OF SURPLUS BY MILLIMAN - ANNUAL MORTALITY/MORBIDITY EXPERIENCE INVESTIGATION BY THE ACTUARIAL DEPARTMENT - GEN RE ALSO ANALYSES CLAIMS EXPERIENCE
LONGEVITY	LIVE LONGER THAN ANTICIPATED IN THE PRICING OF THOSE	ACOLUSITIONS	MEDIUM	HIGH	- ASSET PERFORMANCE PROTECTION IS PROVIDED ON THE REINSURED PORTION - LIMITS AND RESTRICTIONS ON QUALITY ARE SET BY THE BOARD IN THE INVESTMENT POLICY STATEMENT	- BOARD REGULARLY REVIEWS CREDIT RATINGS AND CONCENTRATION LIMITS.

C.1.6. Changes in Insurance Risks

Insurance risk decreased over 2019, especially the catastrophe risk. This reflects the reduction in the Group Risk business since the Company closed to new business and the expectation that the remaining portfolio will largely run off over the year.



C.2. MARKET RISK

C.2.1. Description of Market Risk

Market risk is defined as the risk of loss, or of adverse change in the financial situation, resulting directly or indirectly from fluctuations in the volatility of market prices of assets, liabilities and financial instruments. It is the risk that the value of Omnilife's basic Own Funds changes unfavourably, due to economic factors such as variations in interest rates

Asset liability management ('ALM'), a key component of the overall market risk management, is the management of the business in such a way that decisions on assets and liabilities are co-ordinated in order to manage the exposure to the risk associated with the variation of their economic values. There is some inherent mismatch of assets/liabilities within Omnilife, whereby the functional currency is UK sterling but the business receives premiums and holds reserves in several different settlement currencies.

The Omnilife Investment Policy is approved by the Board and provides details of how it identifies, measures, monitors and controls market risk with related roles and responsibilities.

C.2.2. Assessment and Management of Market Risk

Assessment

The Risk Management Function regularly assesses market risk exposure against the investment risk appetite. Market risk exposure can also be assessed through the SCR for market risk.

Management

Omnilife's investment assets, principally bonds and cash, are managed for Omnilife by RGA Capital Limited and RGA Enterprise Services.

The Board has approved Investment Guidelines that define the appetites and tolerances within which the investment managers must operate.

C.2.3. Market Risk Reporting

RGA Capital Limited and RGA Enterprise Services provide regular investment reports to the Board.

The matching position of assets against liabilities, including by currency, are reported quarterly.

Significant deviation or underperformance against the Business Plan is escalated to the Board by the Audit & Risk Committee.

C.2.4. Material Market Risks

Details of Omnilife's material market risks, extracted from its Risk Register dated 13 February 2020, are set out in the table below.

	MARKET RISKS							
RISK	DESCRIPTION	SOURCE	PROB- ABILITY	IMPACT	MITIGATION	MONITORING		
INTEREST RISK	SENSITIVITY OF THE VALUES OF ASSETS AND LIABILITIES TO CHANGES IN THE TERM STRUCTURE OF INTEREST RATES, OR IN THE VOLATILITY OF INTEREST RATES	TERMINAVEOTIMENT CONTINUOTO,	MEDIUM	MEDIUM	- COULD PARTIALLY IMMUNISE FROM FUTURE MOVEMENTS USING ALM BY DURATION, BUT THIS IS DIFFICULT FOR A SMALL PORTFOLIO IN THE CURRENT LOW- YIELD CLIMATE - OUTSOURCING TO RGA INVESTMENTS SHOULD IMPROVE RETURNS AND VOLATILITY	ANNUAL REVIEW OF ALM BY DURATION		
CURRENCY RISK	AND LIABILITIES TO	MATCHED BY SUFFICIENT ASSETS IN THE	MEDIUM	MEDIUM	- SUFFICIENT ASSETS HELD IN EACH NON- GBP CURRENCY TO COVER LIABILITIES IN THAT CURRENCY	ALM BY CURRENCY REPORTED EACH QUARTER		



	FOREIGN EXCHANGE RATES					
EXCESS US DOLLAR ASSETS		- OMNILIFE HOLDS MORE US DOLLAR DEPOSITS THAN ARE REQUIRED TO MATCH THE LIABILITIES, LEAVING THE COMPANY EXPOSED TO FLUCTUATIONS IN THE US DOLLAR EXCHANGE RATE - RECENT FLUCTUATIONS IN US DOLLAR EXCHANGE RATE	MEDIUM	MEDIUM	- INVESTMENT COMMITTEE DECIDES MAXIMUM LEVEL OF SPECULATIVE CURRENCY INVESTMENT FOR OWN FUNDS	CURRENCY MATCHING REPORTED EACH QUARTER

C.2.5. Changes in Market Risks

During 2019 much of Omnilife's deposits were switched into bonds which has led to an increase in interest rate risk, but which has been offset by the decrease in concentration risk as the portfolio became more diversified.



C.3. CREDIT RISK

C.3.1. Description of Credit Risk

Credit risk is defined as the risk of loss due to counterparty default or failure to fulfil their obligations. This is the risk of loss or of adverse change in Omnilife's financial position, resulting from fluctuations in the credit standing of issuers of securities, reinsurance counterparties and any debtors to which Omnilife is exposed, in the form of counterparty default risk, spread risk, or market risk concentrations. The main sources of credit risk for Omnilife are related to recoveries from reinsurers and defaults by investment asset counterparties.

There is also exposure to credit risk in respect of premiums due from brokers and policyholders and from other outsourced activities.

Omnilife's Investment Policy Statement, Reinsurance Policy and Outsourcing & Related Party Transactions Policy provide details of how credit risk is identified, measured, monitored and controlled, with related roles and responsibilities.

C.3.2. Mitigation of Credit Risk

Omnilife's Investment Guidelines are approved by the Board and include details of permitted securities (including limits), minimum credit ratings and maximum concentrations, in order to mitigate credit and counterparty default risk exposures in respect of the investment portfolio.

The Reinsurance Policy and Outsourcing Policy are approved by the Board and include details of identifying and monitoring permitted counterparties. In preparing for its new strategy, including outsourcing more services to RGA, Omnilife has been drawing up a detailed Recovery and Resolution Plan that sets out the steps the Company would take were a reinsurer or outsourcer to fail to fulfil their obligations.

The Finance Function actively chases up overdue premiums.

C.3.3. Assessment and Management of Credit Risk

Omnilife's investments are in bonds and cash accounts and, as a consequence of greater diversification during 2019, the concentration risk reduced.

The ORSA considers an extreme event of a reinsurer failing completely. In such an, albeit unlikely, event Omnilife would need to take immediate action to protect its solvency. If reinsurance of the remaining Group Risk business were affected, RGA is expected to step in. Under the new strategy, the steps for dealing with the failure of a reinsurer of future bulk transfers are detailed in the Recovery and Resolution Plan. Those steps include recapturing collateral assets, re-arranging assets, drawing on Letters of Credit and external reinsurance (e.g. longevity swaps).

The credit risk arising from the late payment of premiums is mitigated by the terms and conditions of Omnilife's policies. The policies stipulate that insurance cover is provided only for the period for which premiums have been paid. Under Solvency II, Omnilife is required to hold capital related to the late payment of premiums, especially if overdue more than 90 days. At the end of 2019, this made a significant contribution to Omnilife's total capital requirement.

C.3.4. Credit Risk Reporting

The concentrations and credit ratings of counterparties are reported to the Audit and Risk Committee in the regular investment reports. The status of overdue premiums is monitored in the monthly Business Performance statistics.

C.3.5. Material Credit Risks

Details of Omnilife's material credit risks are set out in the table below.

		CREDIT RISKS	;			
RISK	DESCRIPTION	SOURCE	PROB- ABILITY	IMPACT	MITIGATION	MONITORING
REINSURER DEFAULT	REINSURER FAILS TO MEET ITS REINSURANCE OBLIGATIONS	OMNILIFE REINSURES THE MAJOR PORTION OF ITS RISKS	LOW	HIGH	- QUALITY REINSURERS - RECOVERY AND RESOLUTION PLAN	CREDIT RATING AND FINANCIAL CONDITION REPORTS
BOND CREDIT SPREADS AND DEFAULT	A FALL IN THE CREDIT RATING OF A BOND COUNTERPARTY LEADS TO A FALL IN ASSET VALUE	OMNILIFE INVESTS IN BONDS	LOW	LOW	- BOARD DECIDES APPETITE FOR COUNTERPARTY RISK	REVIEW CREDIT RATINGS



LATE PAYMENT OF PREMIUMS POLICYHOLDERS DELAY IN PAYING PREMIUMS WHICH INCREASES OMNILIFE'S CAPITAL REQUIREMENT

DELAY IN
POLICYHOLDERS PAYING
PREMIUMS

HIGH

MEDIUM COVER"

- ACTIVELY CHASING
OVERDUE PREMIUMS

- "NO PREMIUM, NO

MONTHLY REPORTING OF OVER DUE PREMIUMS

C.3.6. Changes in Credit Risks

The credit spread risk rose slightly as Omnilife moved investments from deposits to bonds during 2019 but that was more than offset by the reduction in concentration risk through diversifying its holdings.

The counterparty risk changed little overall during 2019.

C.3.7. Policy Loans

Omnilife holds policy loans worth £0.2 million as at 31 December 2019, which are assumed to back the deposit accounts of the IDA policies from which they are taken. Interest is charged on these loans and the IDA policies provide security for the loans. The experience of Omnilife is that policy loans are seldom redeemed. Benefit payments for the IDA policies will be paid net of any policy loans.



C.4. LIQUIDITY RISK

C.4.1. Description of Liquidity Risk

Liquidity risk is defined as the risk of loss or inability to realise investments and other assets in order to settle financial obligations when they fall due. Omnilife underwrites a mix of short and long-tail business and it ensures that sufficient liquidity is maintained to meet both immediate and foreseeable cash-flow requirements (including meeting statutory and regulatory liquidity ratios). This objective does not mean simply that assets must be readily realisable, but rather that assets should be capable of being liquidated swiftly and with any loss of value limited to still being able to cover technical provisions plus the Solvency Capital Requirement.

Liquidity risk for Omnilife is very low because a significant proportion of its assets is held as cash and short-term deposits, which can generally be liquidated instantly subject to a loss of interest penalty.

Omnilife's liquidity policy is detailed in the Risk Policy and approved by the Board. It details how liquidity risk is identified, measured, monitored and controlled, with related roles and responsibilities.

C.4.2. Mitigation of Liquidity Risk

The IPS puts in place restrictions in respect of the investment classes, duration and concentration.

Omnilife undertakes regular ALM, as detailed in the IPS, to ensure its liquidity needs are appropriately managed. Omnilife stress tests its liquidity requirements to ensure that it has sufficient funds available to meet obligations as they fall due.

As blocks of business are transferred in under the new strategy, Omnilife will test the liquidity aspects of the proposed investment strategy for that new block and semi-annually thereafter.

The Risk Policy includes a liquidity contingency plan that identifies other financing options for any liquidity shortfalls.

C.4.3. Assessment and Management of Liquidity Risk

The Investment Committee reviews available liquid funds regularly. Rolling 12-month cash-flow projections are prepared quarterly and reviewed against available liquid funds.

Annual stress tests are conducted as part of the business planning process, to enable the Board to refine the Business Plan, if required, and to ensure that sufficient liquidity is available to meet a number of scenarios.

C.4.4. Liquidity Risk Reporting

Liquidity monitoring is carried out by the CFO and issues are escalated to the CEO, as required.

C.4.5. Expected Profits in Future Premiums ('EPIFP')

Under some of Omnilife's Group Risk business, a guaranteed period exists that does not coincide with its on-risk period, e.g. a scheme might have a one-year risk period, after which it comes up for renewal, but a premium rate that is guaranteed for two years. Under this circumstance, an allowance for EPIFP needs to be made for the period from the next premium due date to the end of the guaranteed period. This component is expected to reduce the Best Estimate Liabilities (provided profit margins in risk premiums and expense loadings are positive).

For the purposes of calculating the EPIFP for the Solvency II valuation as at 31 December 2019, Group Risk profit margins are assumed to be 2.5% for the risk premium profit margin. It is also assumed that, as the Group Risk business runs off, none is renewed past its next anniversary. This is a changed assumption from the 31 December 2018 valuation when it was assumed policies would renew until they reached the end of their guaranteed periods.

The results of the EPIFP calculation as at 31 December 2019 are set out below:

	201	9	2018	
EPIFP	GROSS £'000	NET £'000	GROSS £'000	NET £'000
UK GROUP LIFE	20.7	3.9	20.7	3.9
UK GROUP DISABILITY	1.2	0.2	1.2	0.2
OVERSEAS GROUP LIFE	0.2	0.1	0.2	0.1
OVERSEAS GROUP DISABILITY	0.0	0.0	0.0	0.0
OVERSEAS INDIVIDUAL BUSINESS	0.0	0.0	0.0	0.0
TOTAL	22.1	4.2	22.1	4.2



C.5. OPERATIONAL RISK

C.5.1. Definition of Operational Risk

Operational risk is defined as the risk of loss arising from inadequate or failed internal processes, people and systems or from external events impacting Omnilife's ability to operate. This risk encompasses all functions rendered in the course of conducting business. This includes legal and regulatory risk, but excludes risks arising from strategic and reputational risk.

C.5.2. Assessment and Management for Operational Risk

Omnilife has formally documented policies and procedures for all aspects of the business that define the end-toend business processes, provide guidelines, put in place appropriate governance structures and include control activities to ensure the robustness of the business operations. As such the identification, management and monitoring of operational risk is the responsibility of all Omnilife staff.

For this purpose, Omnilife has defined control activities in respect of all risk categories and wider business operations. These control activities are included in the Omnilife Risk Register with designated Risk and Control Owners responsible for ensuring that they remain appropriate on an ongoing basis.

C.5.3. Operational Risk Reporting

All issues related to operational risk are reported to the Risk Management Function and reviewed by the Audit and Risk Committee, which agrees detailed management actions to be implemented to address the issue. Omnilife monitors its status against its operational risk appetite and this is reported to the Audit and Risk Committee on a quarterly basis by the Risk Management Function.

C.5.4. Changes to Operational Risk

During 2019 Omnilife moved its IT systems onto the RGA IT platform. That provides greater security and business continuity protection than before. Omnilife also attained the Cyber Essentials Kitemark.

Under its new strategy, Omnilife is making greater use of outsourcing providers, in particular using specialist services within the RGA Group. To ensure the standard and reliability of services provided, the Board have approved an Outsourcing & Related Party Transactions Policy and a Vendor Risk Management Policy. These policies set out how outsourcing providers are selected and monitored. The Recovery and Resolution Plan describes steps that would be taken by Omnilife if a provider failed to fulfil its obligations.

C.5.5. Material Operational Risks

Details of Omnilife's material operational risks are set out in the table below, including the inherent probabilities and impacts prior to mitigation activities.

	OPERATIONAL RISKS						
RISK	DESCRIPTION	SOURCE	PROB- ABILITY	IMPACT	MITIGATION	MONITORING	
CYBER SECURITY	HACKER STEALS PERSONAL DATA OR DISRUPTS SYSTEMS	- LOSS OF REPUTATION, BLACKMAIL AND POTENTIAL PENALTIES	HIGH	MEDIUM	- RGA IT SYSTEMS PROVIDE HIGH LEVEL OF SECURITY - MAINTAIN CYBER ESSENTIALS KITEMARK	FOLLOWING RGA PROTOCOLS	
OUTSOURCING	FAILURE OR SUB-STANDARD WORK BY PROVIDERS	- OUTSOURCING MANY VITAL FUNCTIONS, MAINLY TO RGA GROUP	HIGH	MEDIUM	- QA THROUGH OUTSOURCED SERVICE OWNERS - CAREFULLY DRAFTED SERVICE LEVEL AGREEMENTS - RECOVERY AND RESOLUTION PLAN	ANNUAL REVIEW OF ARRANGEMENTS	
EXPENSES	EXPENSES MORE THAN ANTICIPATED	- MAINLY FIXED COSTS	HIGH	MEDIUM	- CAREFUL BUDGETTING	MONTHLY COMPARISON TO PLAN	
PREPARATIONS FOR BULK TRANSFERS	DELAY IN TRANSFER OR INCREASED COSTS	- DETAILED REINSURANCE AND OUTSOURCING ARRANGEMENTS	HIGH	MEDIUM	- DETAILED PROJECT PLAN - PROJECT MEETINGS	REGULAR MANAGEMENT AND BOARD OVERSIGHT	



			 JOINT MANAGEMENT 	
			COMMITTEE WITH	
			TRANSFEROR	

The list of the material operational risks changes as the business is developing.



C.6. STRATEGIC RISK

C.6.1. Definition of Strategic Risk

Strategic risk is defined as the risk to earnings or capital arising from adverse business decisions or improper implementation of those decisions. This risk is a function of the compatibility between Omnilife's strategic goals, the business strategies developed to achieve those goals, the resources deployed against these goals, the quality of implementation and the appropriateness of responses to changing business conditions. This includes group and reputational risk as a by-product of inappropriate/inadequate management and the mitigation of other risk categories.

C.6.2. Mitigation and Management for Strategic Risk

Strategic risk is primarily mitigated through review and approval of the Business Strategy and Business Plan by the Board. The Omnilife Business Strategy and Business Plan are regularly appraised in light of internal and external developments by the Board and its sub-committees. Performance against the Business Plan is subject to ongoing management review and is used to initiate actions to manage strategic risks as well as other risks.

Stress and scenario testing is also used at the strategic and business planning stages to identify possible events and future changes in economic conditions that could have unfavourable effects on the Business Strategy and/or Business Plan and the Company's financial standing. This includes consideration and assessment of stresses that will threaten the viability of the Business Plan and Business Strategy (i.e. reverse stress testing).

C.7. OTHER RISKS

C.7.1. Group Risk

Omnilife was part of the Medgulf Group up to 1 February 2019, when it was acquired by RGA. Omnilife will have a highly strategic role within the RGA group through utilising Omnilife's direct insurance licence to support RGA in closed book transactions. Following the acquisition, Omnilife's S&P Global credit rating has been upgraded from BB+ to A+.

C.7.2. Reputational Risk

Omnilife recognises reputational risk as a by-product of inappropriate/inadequate management and mitigation of all other risk categories. As such, the identification of reputational risk is the combined responsibility of all Risk Owners. Identified reputational risks are addressed through the management/mitigation of strategic risk which is owned by the CEO.



D. Valuation for Solvency Purposes

D.1. ASSETS

D.1.1. Financial Assets

The following table sets out the value, valuation approach and assumptions for each of Omnilife's main financial asset classes as at 31 December 2019.

	201	19	20	18	VALUATION	
ASSET CLASS	VALUE £'MILLION	% ASSETS	VALUE £'MILLION	% ASSETS	METHODOLOGY	MAIN ASSUMPTIONS
GOVERNMENT BONDS	0.1	0.4%	0.1	0.4%	QUOTED MARKET PRICE	MARKET PRICES AVAILABLE FROM ACTIVE MARKETS
CORPORATE BONDS – NON STRUCTURED PRODUCTS	9.3	36.3%	0.0	0%	QUOTED MARKET PRICE	MARKET PRICES AVAILABLE FROM ACTIVE MARKETS
CORPORATE BONDS -STRUCTURED PRODUCTS *	4.2	16.4%	4.3	14.5%	MARKET PRICE USING SECONDARY MARKETS ⁶ , OR MARK-TO- MODEL ⁷ VALUATION, PROVIDED BY BROKER	MARKET PRICES (WHERE AVAILABLE) FROM SECONDARY MARKETS
CASH, DEPOSITS **	5.8	22.7%	20.0	67.5%	ACCOUNT VALUE	-
OTHER ASSETS	6.2	24.2%	5.2	17.6%		-
TOTAL ***	25.6	•	29.6			

^{*} A structured note is a debt obligation which typically has two underlying parts: a bond component and a derivative component; and combines payoffs from those components. The amount of both regular payoffs (during the term of the note) and payoff at maturity is usually linked to the performance of market indices/rates/commodities, e.g. LIBOR, with caps and floors applied but with the payoff at maturity floored at the principal amount (provided by the bond component). As at 31 December 2018, the structured notes held by Omnilife all have exposure to the LIBOR index.

D.1.2. Comparison of Solvency II Assets with Annual Report and Accounts

There are no differences between the bases, methods or assumptions used for the Solvency II Pillar 1 valuation of Omnilife's main asset classes and those used in the asset valuation for the Annual Report and Accounts.

D.1.3. Reinsurance Asset

As at 31 December 2019, the value of Omnilife's Reinsurance Asset was £4.0 million.

The Company treats the value of the reinsurance arrangements as an asset. The value of the Reinsurance Asset is determined in a manner consistent with that used to calculate the Best Estimate Liabilities, using the same model, and includes an adjustment for reinsurer counterparty default risk.

D.1.4. Intangible Assets

As at 31 December 2019, Omnilife did not attach any value to goodwill or any other intangible assets.

D.1.5. Other Assets

Other assets include the following types of assets:

- Debtors (excluding reinsurance operations);
- Debtors arising out of reinsurance operations;



^{**} Omnilife holds cash and short-term deposits in institutions with a credit standing of A or above.

^{***} Excluding £4.8m of reinsurance recoverables and reinsurer's share of outstanding claims at 31 December 2019.

⁶ For corporate bonds which are traded over the counter, rather than via an exchange e.g. the London Stock Exchange, secondary markets are financial markets in which previously issued financial instruments such as stock, bonds, options, and futures are bought and sold.

⁷ Valuation based on internal assumptions, or financial models, rather than using market prices to calculate values.

- Policy loans; and
- Fixed assets.

The other assets as at 31 December 2019 break down as follows:

OTHER ASSETS VALUE	2019 (£ MILLION)	2018 (£ MILLION)
DEBTORS (EXCLUDING REINSURANCE OPERATIONS)	3.1	4.2
DEBTORS ARISING OUT OF REINSURANCE OPERATIONS	1.9	0.0
POLICYHOLDER LOANS	0.2	0.5
FIXED ASSETS	0.0	0.5
TAXATION CREDIT	1.0	-
TOTAL	6.2	5.2

Debtors (excluding reinsurance operations)

Debtors form the largest component of other assets, and amount to £3.1 million. This includes:

- premiums due on business reinsurance accepted from Medgulf subsidiaries amounting to £0.1 million; and
- premiums due in respect of direct insurance operations, amounting to £3.0 million.

They have been calculated at face value as they are expected to be settled in the short-term, i.e. less than 24 months, after the valuation date.

Debtors arising out of reinsurance operations

This is the balance due from Gen Re as a result of the reinsurance business ceded to them. It was settled in full shortly after the year end.

Policy loans

Policy loans amount to £0.2 million. These are secured on IDA policies, and are valued at face value as they can be repaid to Omnilife at any time.

Fixed assets

The fixed assets of Omnilife include the policy administration system and the website supported the UK Group Risk business. Following the closure to new business and the decision to run off the existing book, the useful economic value to the Company was assessed to be minimal and the assets were fully impaired.

Taxation

Tax credit amounting to £1.0 million is included in 2019 assets as a result of losses incurred during the year.



D.2. TECHNICAL PROVISIONS

The Technical Provisions are equal to the sum of the Best Estimate Liabilities and the Risk Margin.

D.2.1. Material Lines of Business

The table below sets out the segmentation of Omnilife's business into lines of business, consistent with those described in Section A.7.3. No products span more than one line of business, so no unbundling of contracts is necessary in the calculation of Technical Provisions.

LINE OF BUSINESS	TYPE OF PRODUCTS	COVER	COVER TERM	PREMIUM	BENEFIT PAYABLE	OTHER
UK GROUP LIFE	PROTECTION	SCHEME COVERS A DEFINED COLLECTION OF LIVES	SHORT-TERM	MOSTLY SINGLE PREMIUM SOME REGULAR PREMIUM	LUMP SUM BENEFIT, PAYABLE ON DEATH	TYPICALLY ANNUALLY RENEWABLE
UK GROUP DISABILITY	PROTECTION	SCHEME COVERS A DEFINED COLLECTION OF LIVES	SHORT-TERM	MOSTLY SINGLE PREMIUM SOME REGULAR PREMIUM	INCOME PROTECTION: RECURRING BENEFITS. PAYABLE ON INABILITY TO WORK, DUE TO ILLNESS OR DISABILITY, UNTIL RETURN TO WORK OR EARLIER RETIREMENT. CRITICAL ILLNESS: LUMP SUM BENEFIT, PAYABLE ON INCIDENCE OF DEFINED CRITICAL ILLNESS*	TYPICALLY ANNUALLY RENEWABLE
OVERSEAS GROUP LIFE	PROTECTION	SCHEME COVERS A DEFINED COLLECTION OF LIVES	MAINLY SHORT- TERM SOME LONGER TERM BUSINESS (CREDIT LIFE)	MOSTLY SINGLE PREMIUM SOME REGULAR PREMIUM	LUMP SUM BENEFIT, PAYABLE ON DEATH	TYPICALLY ANNUALLY RENEWABLE
OVERSEAS GROUP DISABILITY	PROTECTION	SCHEME COVERS A DEFINED COLLECTION OF LIVES	SHORT-TERM	MOSTLY SINGLE PREMIUM SOME REGULAR PREMIUM	LUMP SUM BENEFIT, PAYABLE ON PERMANENT OR TEMPORARY TOTAL DISABILITY A RESERVE IS ALSO HELD FOR GROUP INCOME PROTECTION CLAIMS IN PAYMENT, THOUGH THIS BUSINESS IS NO LONGER WRITTEN	TYPICALLY ANNUALLY RENEWABLE
OVERSEAS INDIVIDUAL	SAVINGS (IDA) AND PROTECTION (TERM ASSURANCE)	POLICY COVERS AN INDIVIDUAL LIFE	MEDIUM (IDA) TO LONG-TERM (TERM ASSURANCE)	REGULAR PREMIUM OR PAID-UP (IDA ONLY)	IDA: BENEFIT PAYABLE ON DEATH, SURRENDER OR MATURITY. GUARANTEED MINIMUM ON DEATH AND GUARANTEED MINIMUM MATURITY BENEFIT FOR PREMIUMPAYING POLICIES TERM ASSURANCE: LUMP SUM BENEFIT, PAYABLE ON DEATH WITHIN POLICY TERM	



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 $^{^{8}}$ The critical illnesses covered under a contract will be set out in a scheme's terms and conditions.

D.2.2. Technical Provisions as at 31 December 2019

The table below sets out the Technical Provisions as at 31 December 2019 for each of Omnilife's separate lines of business.

CATEGORY*	COMPONENT	LINE OF BUSINESS	VALUE 2019 (£ MILLION)	VALUE 2018 (£ MILLION)
GROUP RISK BUSINESS – OTHER THAN CREDIT LIFE	BEST ESTIMATE LIABILITIES	UK GROUP LIFE	3.9	5.8
OTHER MAN OREDIT EILE		UK GROUP DISABILITY	0.3	0.4
		OVERSEAS GROUP LIFE	0.1	0.5
		OVERSEAS GROUP DISABILITY	0.1	0.3
	RISK MARGIN		0.1	0.2
GROUP RISK BUSINESS –	BEST ESTIMATE LIABILITIES	OVERSEAS GROUP LIFE – CREDIT LIFE	2.0	1.9
CREDIT LIFE	RISK MARGIN	5112511 211 2	0.0	0.1
INDIVIDUAL BUSINESS	BEST ESTIMATE LIABILITIES	OVERSEAS INDIVIDUAL	1.8	2.6
INDIVIDUAL BUSINESS	RISK MARGIN		0.1	0.2
	EXPENSE PROVISION		4.0	1.0
TOTAL	BEST ESTIMATE LIABILITIES	ALL	12.2	12.5
TOTAL	RISK MARGIN	ALL	0.2	0.5
	TECHNICAL PROVISIONS		12.4	13.0

^{*} Omnilife does not calculate the Solvency II Risk Margin at the level of individual lines of business. For the Risk Margin calculation the business is instead split into three categories, based on average duration of the liabilities.

The Best Estimate Liabilities for UK and overseas group life are lower at 31 December 2019 than the previous year-end due to a reduction in premiums during 2019 as business ran off. The individual business Best Estimate Liabilities decreased over 2019, mainly due to surrenders during the year, partly offset by movements in the USD exchange rate.

D.2.3. Valuation Basis

Best Estimate Liabilities

Appendix 1 summarises the basis and assumptions used to determine Omnilife's Best Estimate Liabilities as at 31 December 2019.

Risk Margin

The assumptions used to in the calculation of the Risk Margin as at 31 December 2019 are set out in Section D.2.4 below.

D.2.4. Valuation Methodology

The Best Estimate Liabilities, for all lines of business, have been valued either at a scheme or policy level (as appropriate), except for the Best Estimate Liabilities in respect of overhead expenses which are calculated at company level.

Under Solvency II requirements, Best Estimate Liabilities should typically be derived by discounting future expected liability cash-flows that are calculated using realistic, best estimate assumptions. For the majority of Omnilife's inforce business, a full cash-flow projection has not been adopted. The alternative approach adopted for each line of business is described in the following sub-sections.

Group Risk business - excluding claims in payment

For Group Risk business the best estimate liability is calculated as the sum of:

the expected cost of claims up to the next premium due date;



- the expected expenses up to the next premium due date;
- an Incurred But Not Reported ('IBNR') reserve to allow for delays in reporting claims;
- an additional reserve, expressed as a multiple of annual premium, in respect of extra premiums on substandard lives (applied to UK Group Risk business only); less
- an allowance for EPIFP.

The expected cost of claims is calculated as the unearned portion⁹ of the gross risk premiums paid (where risk premiums are equal to the gross premium less commission and the expense loadings in those premiums, which vary at a scheme level), reduced by an assumed profit margin (currently set at 2.5%).

Similarly the expected expenses are calculated as the unearned portion of the expense loadings in the gross risk premiums paid. There was no reduction for an assumed profit margin at 31 December 2019.

For UK group income protection business, an adjustment is made so that the earning of risk premium and expense margins (net of commission paid) is deferred to the extent of the deferred periods on the underlying contracts.

The IBNR reserve is determined by applying the IBNR period (expressed as a fraction of a year) to the gross annual risk premiums. An IBNR reserve is calculated for in force policies and policies that have recently terminated and are still within their IBNR period. No interest earnings are allowed for in the calculation, as for the majority of the business the average period to the expected date of payment of claims and expenses is very short.

As mentioned in Section C.4.5, for some of Omnilife's Group Risk business, a guaranteed period exists which does not coincide with its on-risk period. An allowance is made within the calculation of the Best Estimate Liabilities for EPIFP, for the period from the next premium due date until the earlier of the end of the guaranteed period or an assumed exit date. At 31 December 2019 it has been assumed that every scheme will exit at its next anniversary, even if that is before the end of its guaranteed period. This assumption reflects the fact that, following Omnilife's closure to new business, the portfolio is quickly running-off. If profit margins in risk premiums and expense loadings are positive, this component is expected to reduce the Best Estimate Liabilities.

In the event that data for certain business is unavailable at the Valuation Date, it has been assumed the unexpired premiums at the previous quarter-end are run down during the quarter and if the renewal date falls in the quarter, the scheme renewed on its existing terms. For consistency, provisional figures for the quarter are booked in the accounts of premiums for an assumed renewal in the quarter and claims of 25% of annual risk premiums at the previous quarter-end.

Group Risk business - claims in payment

For current group income protection claims (UK and overseas), Best Estimate Liabilities are calculated using a cashflow approach, whereby the projected, monthly benefit payments are discounted to the valuation date. Allowances are made for escalating benefit amounts, where relevant, expenses and claims terminating.

The discount rate used to calculate the Best Estimate Liabilities is the EIOPA risk-free curve appropriate to the currency of the benefit.

The administration of the overseas claims is carried out by resources external to Omnilife, at no extra charge to Omnilife. The administration of the UK claims is carried out internally by Omnilife but with claims underwriting support provided externally, again at no extra charge. This, together with the currently small number of income protection claims, indicates that the level of claims expenses associated with this business that is met by Omnilife is expected to be low. An allowance for expenses is approximated by increasing the benefits in payment by a fixed percentage.

IDA business

For IDA business, the Best Estimate Liabilities are calculated as the sum of the following:

The amount of the investment account, ignoring any surrender penalties.



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The gross risk premium is assumed to decrease linearly over the time between the premium payment being made and the next premium date. In this way, the gross risk premium is said to be 'earned' over this period. The unearned portion is the premium that will be earned between the valuation date and the next premium date.

- An unearned premium reserve, equal to the amount of the risk premium deducted at the time of the last premium payment prior to the valuation date that will cover the period between the last premium due date and the payment date of the next premium, reduced for the 'earned' period between the last premium due date and the valuation date.
- A reserve for the guarantee that underpins the maturity benefit.¹⁰

The reserve for the guarantee is a deterministic reserve calculated by rolling forward, at a risk-free interest rate specified by EIOPA, the current investment accounts and future premiums, allowing for future mortality, disability and expense deductions. Any shortfall between the maturity value so calculated and the guaranteed maturity value is then discounted to the valuation date at the risk-free interest rate.

The method assumes a constant lapse rate for all durations, irrespective of the interest rate scenario.

Individual term assurance business

A best estimate cash-flow projection model is used to value these policies. The Reinsurance Asset is then calculated by pro-rating in line with the reinsured amount (at a policy level).

The method assumes a constant lapse rate for all durations.

Expense Provisions

The Expense provision is calculated by looking at the shortfall between:

- The expense loadings projected on the existing business, consistent with the valuations of each line of business; and
- The forecast monthly expenses and the estimated costs of closing the office if that decision were made.

Risk Margin

Omnilife assumes that all market risks are hedgeable, and therefore excludes market risk capital from the Risk Margin calculation. The counterparty default risk to which Omnilife is exposed relates mainly to asset default risk rather than reinsurer's default risk. Whilst the asset default risk is deemed to be hedgeable, the reinsurer's default risk is included in the risk margin calculations as at 31 December 2019.

The quantifiable non-hedgeable risks included within the SCR for Omnilife are considered to be the following:

- Insurance risks Life:
 - Mortality risk
 - Expense risk
 - o Lapse risk
 - Catastrophe risk
- Insurance risks Health:
 - o Disability-morbidity risk
 - Expense risk
 - Revision risk
 - Catastrophe risk
- Reinsurer counterparty default risk
- Operational risk



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¹⁰ Given the current low interest rate environment and that the business is in run-off, on the grounds of proportionality and materiality a simplified approach is adopted as at 31 December 2019.

For the Risk Margin calculation the business is split into three categories so that within each category the duration of liabilities is similar. The Risk Margin is determined by projecting, over the lifetime of each category, the part of each category's SCR that relates to non-hedgeable risks, as set out above.

Omnilife has adopted the use of a simplified method when calculating the projected non-hedgeable SCR for use in the Risk Margin calculation. This simplification is based on the following simplifying assumptions:

- The composition and the proportions of the risks and sub-risks do not change over time (which is relevant to the Basic SCR component of the SCR);
- The duration is the same net and gross of reinsurance (which is relevant to the operational risk component of the SCR)
- the non-hedgeable component of the SCR runs off in line with the year-by-year movement in the
 policyholder liabilities (net of reinsurance).

D.2.5. Uncertainty in the Technical Provisions

Data

For overseas Group Risk business, Omnilife has a number of reinsurance (or coinsurance) treaties/arrangements in place where it accepts business directly written through another insurance provider, i.e. its previous parent company Medgulf and other Medgulf Group companies. In such circumstances, Omnilife does not perform any data administration and so is reliant upon the accuracy and completeness of the data provided by Medgulf. Omnilife does not accept overseas Group Risk business from Medgulf if data for this business cannot be provided in a timely manner.

For group income protection claims in payment, the administration and management of these claims falls to resources external to Omnilife and so Omnilife is reliant upon the accuracy and completeness of the data it is provided with. In particular, Omnilife is currently unable to independently verify the current claim status of any claimant.

Assumptions

Best estimate assumptions have been set using information and analysis available as at 31 December 2019. For example:

- Economic assumptions are derived using market data as at the valuation date.
- IBNR assumptions, for UK Group Risk business and overseas group life business, are determined based on internal experience analyses.
- Overhead expenses are set using the forecast level of expenses and the estimated costs of closing the office
 if that decision were made.
- Profit margins are determined based on high-level experience analyses.

These assumptions are subject to uncertainty from various sources, including changes in claim reporting patterns, claim settlement patterns, legislation, and economic conditions.

Any items of experience where it is expected that the actual emergence of experience may vary, perhaps materially, from the best estimate assumption (set out in Appendix 1) are discussed in further detail below.

It is worth noting that the aim of the assumption setting process is to derive true best estimates, with no bias towards conservatism or optimism. Whilst subject to an inevitable degree of uncertainty, these assumptions are expected to reflect future emerging experience without bias.

Mortality - individual term assurance business

Given the small volume of individual term assurances in-force, an analysis of recent experience has not been carried out and the mortality assumption has been set equal to 100% of the standard mortality tables for Temporary Assurances from the '00 Series tables. This lack of statistically credible internal experience leads to some uncertainty as to whether the assumed mortality curve accurately reflects the underlying mortality risk of the business.

Claim termination - Group Risk claims in payment



Given the small number of UK group income protection claims in payment, an analysis of recent experience has not been carried out and the claim termination rates are based on 100% of CMIR-12, which is a standard table for UK group income protection business. This lack of statistically credible internal experience leads to some uncertainty as to whether the assumed termination rates accurately reflect the underlying risk of non-recovery of the claims.

Similarly, given the small number of overseas group income protection claims in payment, an analysis of recent experience has not been carried out and, the claim termination rates are based on 85% of CMIR-12, to reflect that experience on non-UK based claims may be less favourable than that for claimants located in the UK, from which the CMIR-12 table is derived. This lack of statistically credible internal experience leads to some uncertainty as to whether the assumed termination rates accurately reflect the underlying risk of persistence of the claims.

The Best Estimate Liabilities for this business amount to £0.3 million.

Persistency - overseas individual business

Given the small number of overseas individual policies, and lack of any clear pattern from recent experience, there is some uncertainty as whether the actual emergence of future experience will be in-line with the assumed lapse rate of 5% p.a.

Expense provision

The forecast expense over 2020 make up the largest part of the provisions and those were supplied from the budgeting work undertaken by the Finance Function. Expert judgment was applied in assessing the theoretical cost of closing the Company and its timing.

Modelling

The simplifications adopted in calculating the Best Estimate Liabilities, as discussed in Section D.2.4 above and in particular using an alternative method to full cash-flow projection, will necessarily lead to some uncertainty in the Technical Provisions. However, the Company does not believe that the simplifications adopted lead to materially different Technical Provisions than would result from implementing the full calculations.

D.2.6. Comparison of Solvency II Technical Provisions with Annual Report and Accounts

The Technical Provisions shown in the Annual Report and Accounts at 31 December 2019 include the same Risk Margin and Best Estimate Liabilities that make up the Solvency II Technical Provisions.

D.2.7. Regulatory Approvals

Matching adjustment

Omnilife has not sought permission from the PRA to make use of the Matching Adjustment. Therefore, no Matching Adjustment is used when determining Omnilife's Technical Provisions.

Volatility adjustment

Omnilife has not sought permission from the PRA to make use of the Volatility Adjustment. Therefore, no Volatility Adjustment is used when determining Omnilife's Technical Provisions.

Transitional measures

Transitional measure on the risk-free interest rate

Omnilife does not apply the transitional measure on the risk-free interest rate when calculating its Technical Provisions.

Transitional measure on Technical Provisions

Omnilife does not apply a transitional measure on Technical Provisions.



D.3. OTHER LIABILITIES

Other liabilities on the balance sheet, as at 31 December 2019, comprise of:

- claims outstanding, net of reinsurance;
- insurance and intermediaries payables (brokers and policyholders);
- accruals and deferred income;
- amounts due to related parties;
- a deferred tax liability; and
- taxation.

The other liabilities as at 31 December break down as follows:

OTHER LIABILITIES	VALUE 2019 (£ MILLION)	VALUE 2018 (£ MILLION)
CLAIMS OUTSTANDING - NET OF REINSURANCE	0.4	0.7
INSURANCE AND INTERMEDIARIES PAYABLES	1.3	2.4
ACCRUALS AND DEFERRED INCOME	1.9	0.9
AMOUNTS DUE TO RELATED PARTIES	0.2	0.2
DEFERRED TAX	0.0	0.1
TAXATION ¹¹	0.0	0.0
TOTAL	3.8	4.3

Claims outstanding, net of reinsurance

This is the amount of gross outstanding claims due, less any amounts recoverable from the reinsurer for these outstanding claims. It is held at face value given these amounts are expected to be settled shortly, i.e. less than 12 months, after the valuation date.

Insurance and intermediaries payables

This is the amount owing either from brokers or policyholders (mainly arising from Group Risk business) at the end of the year, and is held at face value given it is expected to be settled shortly, i.e. less than 12 months, after the valuation date.

Amounts due to related parties

This is mainly comprised of amounts owed to other members of the Group, arising from Overseas Group Risk business. The balance is held at face value given it is expected to be settled shortly, i.e. less than 12 months, after the valuation date.

Accruals and deferred income

This is mainly comprised of accruals in respect of audit and actuarial fees, and amounts due to suppliers, which are held at face value given they are expected to be settled shortly, i.e. less than 12 months, after the valuation date.

Deferred tax liability

A deferred tax liability has been calculated based on the contribution from fixed assets.

Taxation

This is the amount of corporation tax payable on profits at the end of the year.



¹¹ Tax credit for 2019 is included in Other Assets D.1.5.

D.3.1. Comparison of Solvency II Other Liabilities with the Annual Report and Accounts

There are no material differences between the valuation bases, methods and assumptions used for the Solvency II Pillar 1 valuation of Omnilife's other liabilities and those used in the Annual Report and Accounts.

D.4. ALTERNATIVE METHODS FOR VALUATION

Omnilife does not use any alternative methods for valuation.



E. Capital Management

E.1. OWN FUNDS

E.1.1. Objectives, Policies and Processes Employed for Managing Own Funds

The Company's Risk Management System incorporates a Risk Appetite Statement relating to Own Funds. The Risk Appetite Statement specifies a target ratio of eligible Own Funds to SCR of 150%.

The Company's Business Plan and Business Strategy are subject to an annual review process and approval by the Board. This annual review incorporates a projection of expected SCR coverage over a three-year planning horizon, which also forms a key part of the ORSA process and the ORSA Report. The Company aims to remain within its risk appetite for solvency over the length of the business planning horizon.

The Company has no intention to issue, redeem or restructure Own Funds.

As at 31 December 2019 the ratio of eligible Own Funds to SCR was 337%, compared to 270% at the previous year-end.

E.1.2. Description of Own Funds

Omnilife's Own Funds are allocated to the following tiers set out in the Solvency II regulations:

- Ordinary share capital and the related share premium account (Tier 1)
- Reconciliation reserve (Tier 1)

Omnilife currently has no Ancillary Own Funds items.

Ordinary share capital and the related share premium account

The ordinary share capital is fully paid up and therefore is classified as Tier 1 capital. In August 2013, £5,330,310 of retained profits was converted into called-up share capital through the issue of bonus shares to existing shareholders.

Reconciliation reserve

The reconciliation reserve is a balancing item which ensures that the total Own Funds equal the excess of assets, which are available to absorb unexpected losses, over liabilities. For Omnilife, it is comprised solely of retained earnings. Omnilife currently does not have any deductions to basic Own Funds, which would be reported as separate items and not within the reconciliation reserve.

Restrictions

There are no restrictions on Omnilife's Own Funds.

Below is the table which sets out the value of Own Funds, split by categories, as at 31 December 2019:

COMPONENTS	VALUE 2019 (£ MILLION)	VALUE 2018 (£ MILLION)
ORDINARY SHARE CAPITAL AND THE RELATED SHARE PREMIUM ACCOUNT (TIER 1)	14.9	14.9
RECONCILIATION RESERVE (TIER 1)	(1.6)	3.1
OWN FUNDS	13.3	18.0

Own Funds decreased by approximately £4.7 million over the year. That reflected the adverse experience during the year and the increased expense provision.

E.1.3. Comparison of Solvency II Own Funds with the Annual Report and Accounts

The equity in the Annual Report and Accounts is the same as basic Own Funds under Solvency II at 31 December 2019.



E.2. SOLVENCY CAPITAL REQUIREMENT AND MINIMUM CAPITAL REQUIREMENT

The SCR and MCR as at 31 December 2019 amount to £3.9 million and £3.2 million respectively.

The amount of the SCR split by risk module, before any diversification benefit is applied, is shown in Section E.2.1 below.

E.2.1. SCR split by Risk Module

SCR COMPONENT	31 DEC 2019 (£ MILLION)	31 DEC 2018 (£ MILLION)
LIFE MORTALITY	0.2	0.6
LIFE LONGEVITY	0.0	0.0
LIFE DISABILITY-MORBIDITY	0.0	0.0
LIFE EXPENSE	0.5	0.3
LIFE LAPSE	0.0	0.0
LIFE CATASTROPHE	0.9	3.9
DIVERSIFICATION WITHIN LIFE UNDERWRITING RISK	-0.4	-0.6
SCR _{LIFE}	1.2	4.2
SLT HEALTH	0.0	0.0
HEALTH CATASTROPHE	0.2	0.3
DIVERSIFICATION WITHIN HEALTH UNDERWRITING RISK	-0.0	-0.0
SCR _{HEALTH}	0.2	0.3
INTEREST RATE	0.4	0.1
EQUITY	0.0	0.0
SPREAD	0.5	0.3
CONCENTRATION	0.8	1.5
CURRENCY	0.2	0.6
DIVERSIFICATION WITHIN MARKET RISK	-0.8	-0.8
SCR _{MARKET}	1.1	1.7
COUNTERPARTY DEFAULT RISK – TYPE 1	0.5	0.3
COUNTERPARTY DEFAULT RISK – TYPE 2	1.6	1.8
DIVERSIFICATION WITHIN COUNTERPARTY DEFAULT RISK	-0.1	-0.1
SCR _{DEFAULT}	2.0	2.0
DIVERSIFICATION (ACROSS ALL RISK CATEGORIES)	-1.3	-2.3
BASIC SCR	3.2	5.9
OPERATIONAL	0.7	0.8
DEFERRED TAX LOSS ABSORBENCY	0.0	0.0
TOTAL SCR	3.9	6.7

Omnilife uses the Standard Formula approach to determine its SCR and does not make use of any undertaking specific parameters. The Standard Formula approach involves applying a series of prescribed stress tests and factor-based calculations.

The PRA did not require Omnilife to apply a capital add-on as at 31 December 2019.

The SCR at 31 December 2019 is lower than at the previous year-end, mainly due to reduction in mortality and life catastrophe risks, reflecting the run-off of the business, plus a small decrease in market risk as the portfolio became more diversified.

There has not been any significant movement in the MCR over the year.



E.2.2. Simplifications Adopted for the SCR Calculation

There are a number of simplifications adopted when calculating the Company's SCR. The most material SCR module in which simplifications are used is the health underwriting risk module.

The following simplifications are used in the calculations when determining the health underwriting risk SCR:

- For the calculation of the accident concentration risk capital it was assumed that all schemes cover single sites and consequently are subject to concentration risk, and all insured individuals under any one Group Risk scheme inhabit the same country.
- Where the territory in which the business is written is unknown, it was assumed that the territory coincides with the currency denomination of the cover provided.
- An annuity factor used in the estimation of the maximum benefits arising from the risk event is calculated at the UK group income protection portfolio level. The same factor is used for the overseas group income protection portfolio.



E.3. DURATION-BASED EQUITY RISK SUB-MODULE

Omnilife does not make use of the duration-based equity risk sub-module in the calculation of the SCR.

E.4. INTERNAL MODEL INFORMATION

Omnilife does not use an internal model for determining its SCR.

E.5. NON-COMPLIANCE WITH THE MCR OR SCR

Omnilife has had no incidences of non-compliance with either the MCR or the SCR.



Appendix 1 - Pillar 1 Valuation Basis

A summary of the best estimate assumptions used to determine Omnilife's Solvency II Technical Provisions as at 31 December 2019 is set out below.

ITEM OF EXPERIENCE	31 DECEMBER 2019	31 DECEMBER 2018	
Economic			
US\$ INTEREST RATE	FIORAL sight from some at	Elopation of the second of the	
GBP£ INTEREST RATE	EIOPA's risk-free curves, as at the valuation date, which vary by currency ¹²	EIOPA's risk-free curves, as at the valuation date, which vary by currency	
EUR€ INTEREST RATE	by currency	currency	
TERM ASSURANCES INTEREST RATE	As above	As above	
Mortality / Morbidity			
TERM ASSURANCE BUSINESS MORTALITY	100% TXC00	100% TXC00	
UK GROUP RISK BUSINESS EXC. INVESTMENT SCHEME WITH EQUITY EXPOSURE IBNR	1.5 months	1.5 months	
UK GROUP RISK BUSINESS – INVESTMENT SCHEME WITH EQUITY EXPOSURE IBNR	I 10 months		
OVERSEAS GROUP LIFE BUSINESS IBNR	2.5 months	2.5 months	
OVERSEAS GROUP DISABILITY BUSINESS IBNR	5 months	5 months	
Claim Termination			
UK GROUP INCOME PROTECTION – CLAIMS IN PAYMENT	100% CMIR-12	100% CMIR-12	
OVERSEAS GROUP INCOME PROTECTION – CLAIMS IN PAYMENT	85% CMIR-12	85% CMIR-12	
Persistency			
UK GROUP RISK BUSINESS – RENEWAL RATE FOR SCHEMES ON GUARANTEED RATE PERIOD	0%	100%	
TERM ASSURANCE BUSINESS – LAPSE RATE	5% p.a.	5% p.a.	
INDIVIDUAL DEPOSIT ADMINISTRATION – LAPSE RATE ¹³	5% p.a.	5% p.a.	
Expenses			
INDIVIDUAL BUSINESS – OVERHEADS FROM CYPRUS ADMIN OFFICE	Included in Expense Overrun	£66,752 p.a.	
INDIVIDUAL BUSINESS – OVERHEADS INFLATION RATE	included in Expense Overrun	3.9% p.a.	
GROUP RISK BUSINESS – CLAIMS IN PAYMENT	5% p.a. of benefits to be paid	5% p.a. of benefits to be paid	
EXPENSE OVERRUN	£4 million 14	-	
	2 1 1111111011		

¹³ Mortality and morbidity assumptions are not applied to Individual Deposit Administration business.





¹² The mean interest rates, which are needed in order to derive the stochastic liability, are determined as the risk-free rate at the term equal to the average duration of liabilities using EIOPA's risk-free curves.

Profit margins							
GROUP RISK BUSINESS – RISK PREMIUM 2.5% 2.5%							
GROUP RISK BUSINESS – EXPENSE LOADING 0% 10%							
Probability of reinsurer (counterparty) default							
AA CREDIT RATING 0.02% 0.02%							
Average duration (used for counterparty default adjustment)							
ALL BUSINESS	1 YEAR	2.5 YEARS					
Expected level of non-recovery (used for counterparty default adjustment)							
EXPECTED LEVEL OF NON-RECOVERY	50%	100%					



Appendix 2 – Quantitative Reporting Templates (QRTs)

The following pages contain QRTs for Omnilife as at 31 December 2019.

All figures are presented in thousands of pounds with the exception of ratios that are in decimal. Please note that totals may differ from the component parts due to rounding. All items disclosed are consistent with the information provided to the regulators privately.

The following Solo QRTs are provided:

- S.02.01, balance sheet information
- S.05.01, information on premiums, claims and expenses, using the valuation and recognition principles used in the financial statements
- S.05.02, information on premiums, claims and expenses by country
- S.12.01, information on the technical provisions relating to life insurance and health insurance
- S.23.01, information on Own Funds, including basic Own Funds
- S.25.01, information on the SCR, calculated using the standard formula
- S.28.01, specifying the MCR for insurance



S.02.01.01 Balance sheet

		Solvency II value
	Assets	C0010
R0010	Goodwill	
R0020	Deferred acquisition costs	
R0030	Intangible assets	
R0040	Deferred tax assets	
R0050	Pension benefit surplus	
R0060	Property, plant & equipment held for own use	0
R0070	Investments (other than assets held for index-linked and unit-linked contracts)	13,655
R0080	Property (other than for own use)	0
R0090	Holdings in related undertakings, including participations	0
R0100	Equities	0
R0110	Equities - listed	
R0120	Equities - unlisted	
R0130	Bonds	13,655
R0140	Government Bonds	1,625
R0150	Corporate Bonds	12,030
R0160	Structured notes	0
R0170	Collateralised securities	0
R0180	Collective Investments Undertakings	0
R0190	Derivatives	
R0200	Deposits other than cash equivalents	0
R0210	Other investments	0
R0220	Assets held for index-linked and unit-linked contracts	
R0230	Loans and mortgages	173
R0240	Loans on policies	173
R0250	Loans and mortgages to individuals	
R0260	Other loans and mortgages	
R0270	Reinsurance recoverables from:	3,956
R0280	Non-life and health similar to non-life	0
R0290	Non-life excluding health	
R0300	Health similar to non-life	
R0310	Life and health similar to life, excluding index-linked and unit-linked	3,956
R0320	Health similar to life	297
R0330	Life excluding health and index-linked and unit-linked	3,659
R0340	Life index-linked and unit-linked	0
R0350	Deposits to cedants	0
R0360	Insurance and intermediaries receivables	4,654
R0370	Reinsurance receivables	883
R0380	Receivables (trade, not insurance)	1,326
R0390	Own shares (held directly)	, ,
R0400	Amounts due in respect of own fund items or initial fund called up but not yet paid in	0
R0410	Cash and cash equivalents	0
R0420	Any other assets, not elsewhere shown	
R0500	Total assets	24,648
		,



Solvency II value

	Liabilities	C0010
R0510	Technical provisions - non-life	0
R0520	Technical provisions - non-life (excluding health)	0
R0530	TP calculated as a whole	
R0540	Best Estimate	
R0550	Risk margin	
R0560	Technical provisions - health (similar to non-life)	0
R0570	TP calculated as a whole	
R0580	Best Estimate	
R0590	Risk margin	
R0600	Technical provisions - life (excluding index-linked and unit-linked)	12,463
R0610	Technical provisions - health (similar to life)	777
R0620	TP calculated as a whole	0
R0630	Best Estimate	763
R0640	Risk margin	14
R0650	Technical provisions - life (excluding health and index-linked and unit-linked)	11,686
R0660	TP calculated as a whole	0
R0670	Best Estimate	11,468
R0680	Risk margin	218
R0690	Technical provisions - index-linked and unit-linked	0
R0700	TP calculated as a whole	0
R0710	Best Estimate	0
R0720	Risk margin	0
R0730	Other technical provisions	
R0740	Contingent liabilities	
R0750	Provisions other than technical provisions	1,313
R0760	Pension benefit obligations	
R0770	Deposits from reinsurers	
R0780	Deferred tax liabilities	13
R0790	Derivatives	
R0800	Debts owed to credit institutions	
R0810	Financial liabilities other than debts owed to credit institutions	
R0820	Insurance & intermediaries payables	1,328
R0830	Reinsurance payables	0
R0840	Payables (trade, not insurance)	2,057
R0850	Subordinated liabilities	0
R0860	Subordinated liabilities not in BOF	
R0870	Subordinated liabilities in BOF	0
R0880	Any other liabilities, not elsewhere shown	
R0900	Total liabilities	17,173
R1000	Excess of assets over liabilities	7,475



S.05.01.01 Premiums, claims and expenses by line of business

	by life of busiless						
	Life		Line of Business for: life insurance obligations		Life reinsurance obligations		
		Health insurance	Other life insurance	Health reinsurance	Life reinsurance	Total	
		C0210	C0240	C0270	C0280	C0300	
	Premiums written						
R1410	Gross	592	16,111	0	184	16,888	
R1420	Reinsurers' share	330	9,630	0	115	10,075	
R1500	Net	261	6,481	0	70	6,812	
	Premiums earned						
R1510	Gross	682	18,290	0	314	19,285	
R1520	Reinsurers' share	386	11,052	0	176	11,614	
R1600	Net	296	7,238	0	138	7,671	
	Claims incurred						
R1610	Gross	218	17,071	0	140	17,429	
R1620	Reinsurers' share	128	12,916	0	76	13,120	
R1700	Net	89	4,155	0	64	4,309	
	Changes in other technical provisions						
R1710	Gross					0	
R1720	Reinsurers' share					0	
R1800	Net	0	0	0	0	0	
R1900	Expenses incurred	64	7,270	0	0	7,334	
R2500	Other expenses						
R2600	Total expenses					7,334	
R2700	Total amount of surrenders		737			737	
		1		•			



S.05.02.01 Premiums, claims and expenses by country

		C0150	C0160	C0170	C0180	C0210
	Life	Home	Top 5 cou premiums	Total Top 5		
R1400		Country	LB	ВН	SA	country
		C0220	C0230	C0240	C0250	C0280
	Premiums written					
R1410	Gross	16,539	139	209	0	16,888
R1420	Reinsurers' share	9,878	96	102	0	10,075
R1500	Net	6,661	43	107	0	6,812
	Premiums earned					
R1510	Gross	18,780	310	83	112	19,285
R1520	Reinsurers' share	11,339	145	84	47	11,614
R1600	Net	7,441	165	-1	65	7,671
	Claims incurred					
R1610	Gross	17,066	226	27	111	17,429
R1620	Reinsurers' share	12,917	127	15	61	13,120
R1700	Net	4,149	98	11	50	4,309
	Changes in other technical provisions					
R1710	Gross					0
R1720	Reinsurers' share					0
R1800	Net	0	0	0	0	0
R1900	Expenses incurred	7,334				7,334
R2500	Other expenses					
R2600	Total expenses					7,334



S.12.01.01 Life and Health SLT Technical Provisions

	Other life insurance		Accepted	ccepted		Health insurance (direct business)			
		Contracts without options and guarantees	Contracts with options or guarantees		Total (Life other than health insurance, incl Unit-linked)		Contracts without options and guarantees	Contracts with options or guarantees	Total (Health similar to life insurance)
	C0060	C0070	C0080	C0100	C0150	C0160	C0170	C0180	C0210
R0010 Technical provisions calculated as a whole				0	0				0
R0020 Total Recoverables from reinsurance/SPV and Finite Re after the adjustment for				0	0				0
expected losses due to counterparty default associated to TP calculated as a whole		-	•				-		
Technical provisions calculated as a sum of BE and RM Best estimate									
R0030 Gross Best Estimate		5,665	2,797	3,006	11,468		763		763
Total recoverables from reinsurance/SPV and Finite Re before the adjustment for expected losses due to counterparty default		2,654	0	0	2,654		297	0	297
R0050 Recoverables from reinsurance (except SPV and Finite Re) before adjustment for expected losses		2,654			2,654		297		297
R0060 Recoverables from SPV before adjustment for expected losses					0				0
R0070 Recoverables from Finite Re before adjustment for expected losses Total Recoverables from reinsurance/SPV and Finite Re after the adjustment for					0				0
expected losses due to counterparty default		2,654		1,005	3,659		297		297
R0090 Best estimate minus recoverables from reinsurance/SPV and Finite Re		3,010	2,797	2,001	7,809		465	0	465
R0100 Risk margin	161			57	218	14			14
Amount of the transitional on Technical Provisions R0110 Technical Provisions calculated as a whole R0120 Best estimate					0			Г	0
R0130 Risk margin					0			<u> </u>	0
noso non margin		I	l		0		1		U
R0200 Technical provisions - total R0210 Technical provisions minus recoverables from reinsurance/SPV and Finite Re - total	8,623 5,969		[3,063 2,058	11,686 8,027	777 480			777 480
R0220 Best estimate of products with a surrender option	1,882		[1,882]		0



S.23.01.01 Own Funds

	Basic own funds before deduction for participations in other financial sector as foreseen in article 68 of Delegated Regulation 2015/35	Total	Tier 1 unrestricted	Tier 1 restricted	Tier 2	Tier 3
		C0010	C0020	C0030	C0040	C0050
R0010	Ordinary share capital (gross of own shares)	13,834	13,834		0	
R0030	Share premium account related to ordinary share capital	1,058	1,058		0	
R0040	Initial funds, members' contributions or the equivalent basic own-fund item for mutual and mutual-type undertakings	0	0		0	
R0050	Subordinated mutual member accounts	0		0	0	0
R0070	Surplus funds	0	0			
R0090	Preference shares	0		0	0	0
R0110	Share premium account related to preference shares	0		0	0	0
R0130	Reconciliation reserve	-1,578	-1,578			
R0140	Subordinated liabilities	0		0	0	0
R0160	An amount equal to the value of net deferred tax assets	0	'			0
R0180	Other own fund items approved by the supervisory authority as basic own funds not specified above	0	0	0	0	0
R0220	Own funds from the financial statements that should not be represented by the reconciliation reserve and do not meet the criteria to be classified as Solvency II own funds	0				
	Deductions					
R0230	Deductions for participations in financial and credit institutions	0				
R0290	Total basic own funds after deductions	13,314	13,314	0	0	0
	Ancillary own funds					
R0400	Total ancillary own funds	0			0	0
	Available and eligible own funds					
R0500	Total available own funds to meet the SCR	13,314	13,314	0	0	0
R0510	Total available own funds to meet the MCR	13,314	13,314	0	0	
R0540	Total eligible own funds to meet the SCR	13,314	13,314	0	0	0
R0550	Total eligible own funds to meet the MCR	13,314	13,314	0	0	
		2212	1			
R0580	SCR	3,946				
R0600	MCR	3,187				
R0620	Ratio of Eligible own funds to SCR	0				
R0640	Ratio of Eligible own funds to MCR	0				
	Reconciliation reserve	C0060				
R0700	Excess of assets over liabilities	13,314				
R0710	Own shares (held directly and indirectly)	0				
R0720	Foreseeable dividends, distributions and charges					
R0730	Other basic own fund items	14,891				
R0740	Adjustment for restricted own fund items in respect of matching adjustment	0				
R0760	portfolios and ring fenced funds Reconciliation reserve	-1,578				



	Expected profits	
R0770	Expected profits included in future premiums (EPIFP) - Life business	4
R0780	Expected profits included in future premiums (EPIFP) - Non- life business	
R0790	Total Expected profits included in future premiums (EPIFP)	4



S.25.01.01 Solvency Capital Requirement - for undertakings on Standard Formula

Z0010	Article 112	Regular reporting	
		Net solvency capital requirement	Gross solvency capital requirement
		C0030	C0040
R0010	Market risk	1,136	1,136
R0020	Counterparty default risk	1,969	1,969
R0030	Life underwriting risk	1,243	1,243
R0040	Health underwriting risk	176	176
R0050 R0060	Non-life underwriting risk Diversification	-1,335	-1,335
KUUUU	Diversification	-1,555	-1,555
R0070	Intangible asset risk		0
R0100	Basic Solvency Capital Requirement	3,190	3,190
	Calculation of Solvency Capital Requirement	C0100	
R0120	Adjustment due to RFF/MAP nSCR aggregation		
R0130	Operational risk	769	
R0140	Loss-absorbing capacity of technical provisions	0	
R0150	Loss-absorbing capacity of deferred taxes	-13	
R0160	Capital requirement for business operated in accordance with Art. 4 of Directive 2003/41/EC		
R0200	Solvency Capital Requirement excluding capital add-on	3,946	
R0210	Capital add-ons already set		
R0220	Solvency capital requirement	3,946	



S.28.01.01

Minimum Capital Requirement - Only life or only non-life insurance or reinsurance activity

C0040

3,187

3,187

Linear formula component for life insurance

and reinsurance obligations

Absolute floor of the MCR

R0400

Minimum Capital Requirement

MCR _L Result	1,587	
Obligations with profit participation -		
•		
,		
-		
(re)insurance obligations		
Total capital at risk for all life (re)insurance		
obligations		
Overall MCR calculation	C0070	
Linear MCR		
SCR	3,946	
MCR cap	1,776	
MCR floor	986	
Combined MCR	1,587	
	Obligations with profit participation - guaranteed benefits Obligations with profit participation - future discretionary benefits Index-linked and unit-linked insurance obligations Other life (re)insurance and health (re)insurance obligations Total capital at risk for all life (re)insurance obligations Overall MCR calculation Linear MCR SCR MCR cap MCR floor	Obligations with profit participation - guaranteed benefits Obligations with profit participation - future discretionary benefits Index-linked and unit-linked insurance obligations Other life (re)insurance and health (re)insurance obligations Total capital at risk for all life (re)insurance obligations Overall MCR calculation Cionto Cion

Net (of reinsurance/SPV) best estimate and TP calculated as a whole	Net (of reinsurance/SPV) total capital at risk
C0050	C0060
8,258	
	2,018,913



Appendix 3 – Corporate Structure of RGA Americas Reinsurance Company Ltd.

RGA CORPORATE STRUCTURE

Limited scope to show entities owned by RGA Americas Reinsurance Company, Ltd.







